

BMW
GROUP



ROLLS-ROYCE
MOTOR CARS LTD



FINANCIAL STATEMENTS OF BMW AG

FINANCIAL YEAR 2021

BMW AG IN FIGURES

		2021	2020	Change in %
Revenues	€ million	88,526	75,040	18.0
Export ratio	%	84.3	81.5	
Production				
Automobiles ¹	Units	2,461,269	2,255,608	9.1
Motorcycles	Units	187,500	168,115	11.5
Deliveries				
Automobiles ¹	Units	2,437,591	2,249,943	8.3
Motorcycles	Units	184,613	170,918	8.0
Capital expenditure	€ million	3,304	2,790	18.4
Depreciation, amortisation and impairment losses	€ million	2,846	2,646	7.6
Workforce at end of year		83,308	84,668	-1.6
Tangible, intangible and investment assets	€ million	18,511	16,834	10.0
Current assets, prepayments and surplus of pension and similar plan assets over liabilities	€ million	46,194	40,806	13.2
Subscribed capital	€ million	662	660	0.3
Reserves	€ million	14,438	13,252	8.9
Equity	€ million	18,927	15,165	24.8
as % of tangible, intangible and investment assets	%	102.2	90.1	
Balance sheet total	€ million	64,705	57,640	12.3
Cost of materials	€ million	66,246	57,425	15.4
Personnel expense	€ million	9,980	8,565	16.5
Taxes	€ million	1,085	232	-
Net profit	€ million	4,910	1,702	-
Dividend	€ million	3,827 ²	1,253	-
per share of common stock with a par value of € 1 each	€	5.80 ²	1.90	
per share of preferred stock with a par value of € 1 each	€	5.82 ²	1.92	

¹ Including supplies of series parts to BMW Brilliance Automotive Ltd., Shenyang.

² Proposed by the Board of Management.

FINANCIAL STATEMENTS

PUBLICATION

The BMW AG Financial Statements and Management Report for the financial year 2021 will be submitted electronically to the operator of the Federal Gazette and can be obtained via the Company Register website. The Management Report of BMW AG is combined with the Group Management Report and published in the BMW Group Report 2021.

The Annual Financial Statements and the Management Report of BMW AG are also available on the BMW Group's website at www.bmwgroup.com/ir.

BALANCE SHEET AT 31 DECEMBER

in € million	Notes	2021	2020
ASSETS			
Intangible assets	1	704	488
Property, plant and equipment	2	12,740	12,520
Investments	3	5,067	3,826
Tangible, intangible and investment assets		18,511	16,834
Inventories	4	7,287	5,748
Trade receivables	5	758	778
Receivables from subsidiaries	5	21,019	18,939
Other receivables and other assets	5	4,071	3,849
Marketable securities	6	3,077	3,336
Cash and cash equivalents	7	8,824	6,822
Current assets		45,036	39,472
Prepaid expenses	8	72	73
Surplus of pension and similar plan assets over liabilities	9	1,086	1,261
Total assets		64,705	57,640

Balance Sheet at 31 December

in € million	Notes	2021	2020
EQUITY AND LIABILITIES			
Subscribed capital	10	662	660
Capital reserves	10	2,342	2,239
Revenue reserves	11	12,096	11,013
Unappropriated profit available for distribution	24	3,827	1,253
Equity		18,927	15,165
Registered profit-sharing certificates	12	26	27
Pension provisions		422	229
Other provisions		9,995	10,093
Provisions	13	10,417	10,322
Liabilities to banks		1	101
Trade payables		6,531	4,785
Liabilities to subsidiaries		24,462	23,404
Other liabilities		462	221
Liabilities	14	31,456	28,511
Deferred Income	15	3,879	3,615
Total equity and liabilities		64,705	57,640

INCOME STATEMENT

in € million	Notes	2021	2020
Revenues	16	88,526	75,040
Cost of sales	17	- 72,283	- 63,726
Gross profit		16,243	11,314
Selling expenses		- 3,858	- 4,030
Administrative expenses		- 3,243	- 2,747
Research and development expenses		- 6,451	- 5,394
Other operating income	18	2,199	1,237
Other operating expense	19	- 1,460	- 1,250
Result on investments	20	2,991	3,084
Financial result	21	- 426	- 280
Income taxes	22	- 1,068	- 214
Profit after income tax		4,927	1,720
Other taxes		- 17	- 18
Net profit		4,910	1,702
Transfer to revenue reserves	23	- 1,083	- 449
Unappropriated profit available for distribution	24	3,827	1,253

NOTES

NOTES

BASIS OF PREPARATION

The financial statements of Bayerische Motoren Werke Aktiengesellschaft (BMW AG) have been drawn up in accordance with the accounting provisions contained in the German Commercial Code (HGB) and legislation applicable to stock corporations. Figures are presented in millions of euro (euro million) unless otherwise stated. BMW AG, which has its legal seat in Munich, is registered in the Commercial Register of the District Court of Munich under the number HRB 42243.

Key figures presented in the report have been rounded in accordance with standard commercial practise. In certain cases, this may mean that values do not add up exactly to the stated total and that percentages cannot be derived from the values shown.

The income statement is presented using the cost of sales method. The financial year is the same as the calendar year.

ACCOUNTING POLICIES

In order to improve clarity, individual items are aggregated in the balance sheet and income statement and presented separately in the notes to the financial statements.

Purchased intangible assets are valued at acquisition cost. Intangible assets with finite useful lives are amortised on a straight-line basis over their useful lives of between three and 20 years. Impairment losses are recognised where necessary. Internally generated intangible assets are not capitalised.

Advance payments are stated at their nominal amount.

Property, plant and equipment are stated at acquisition or at manufacturing cost, less accumulated scheduled depreciation and impairment losses. Manufacturing cost includes direct material and production costs and an appropriate proportion of material and production overheads (including production-related depreciation). Production-related administrative costs, voluntary social costs and company pension costs are not included.

Property, plant and equipment are generally depreciated straight-line. The reducing balance method is still also applied in specific cases. Items acquired during the year are depreciated on a time-apportioned basis. Impairment losses are recorded when the decline in value of an asset is considered to be of a lasting nature. If the reasons for impairment no longer exist, impairment losses previously recorded are reversed, at a maximum up to their amortised acquisition and manufacturing cost. For simplification purposes, assets with an acquisition or manufacturing cost of up to € 250 are recognised directly as an expense in the year of purchase/construction. Assets with an acquisition or manufacturing cost of between € 250 and € 1,000 are depreciated

using the straight-line method over a period of five years. Assets under construction are stated at their nominal amount.

The following useful lives are applied:

in years	
Factory and office buildings, residential buildings, fixed installations in buildings and outside facilities	8 to 50
Plant and machinery	3 to 21
Other equipment, factory and office equipment	2 to 25

or plant and equipment used in multiple-shift operations, depreciation rates are increased to account for the additional utilisation.

Investments in subsidiaries and participations are stated at cost or, if lower, at their fair value. If the reasons for impairment no longer exist, impairment losses previously recorded are reversed, at a maximum up to the level of original cost. Loans which bear no or a below-market rate of interest are discounted to their present value.

The composition of and changes in long-lived assets are shown in the Analysis of Changes in Tangible, Intangible and Investment Assets.

Inventories of raw materials, supplies and goods for resale are stated at the lower of cost and net realisable value. Direct material and production costs and an appropriate proportion of material and production overheads (including production-related depreciation) are taken into account in the measurement of unfinished and finished goods. Production-related administrative costs, voluntary social costs and company pension costs are not included. Write-downs are made to cover risks arising from slow-moving items or reduced saleability. Inventories include advance payments made for raw

materials and supplies as well as goods for resale. Advance payments are reported at their nominal amount.

Receivables and other assets are stated at the lower of their nominal value or net realisable value. Receivables whose collectability is associated with identifiable risks are written down appropriately; uncollectible receivables are written off.

Investments in current marketable securities are measured at cost or, if lower, at their fair value at the end of the reporting period. Fair value corresponds to the market price.

Cash and cash equivalents are stated at their nominal value.

Prepayments relate to amounts disbursed before the balance sheet date, which represent expense for a specific period after the end of the reporting period.

Subscribed capital is stated at its nominal amount.

In order to meet obligations relating to pension plans, certain assets are managed on a trustee basis by BMW Trust e. V., Munich, in conjunction with Contractual Trust Arrangements (CTA). These assets are measured at their fair value, based on the market values of the corresponding fund management companies at the end of the reporting period. Designated plan assets are offset against the related obligations. A provision is recognised when obligations exceed assets. When assets exceed obligations, the surplus is reported in the balance sheet in the line item "Surplus of pension and similar plan assets over liabilities".

Pension obligations are measured in accordance with the projected unit credit method and discounted using an average market interest rate for the past ten years, which corresponds to their remaining term. The calculation is based on independent actuarial valuations which take into account the relevant biometric factors. The difference in the carrying amount of the provision based on using the average market

interest rate for the past ten financial years and that for the past seven financial years is disclosed in the notes to the financial statements. The provisions for long-service awards and for pre-retirement part-time work arrangements are also measured using the projected unit credit method. Income arising on assets offset against liabilities, from the unwinding of discounting and from the effect of changes in the discount rate are presented as part of the financial result. Changes in the fair value of designated plan assets held to meet securities-linked obligations are also reported as part of the financial result. All other components of pension expense are included in the income statement under costs by function.

Tax provisions are calculated in accordance with the principle of reasonable management judgement.

Other provisions are recognised to take account of all identified risks. Provisions are measured at their expected settlement amount. In the case of non-current provisions, amounts are discounted using the average market interest rate – calculated and published by the Deutsche Bundesbank – which corresponds to the remaining term of the provision.

The measurement of provisions for warranty obligations and product guarantees (statutory, contractual and voluntary) involves estimations. These provisions are recognised as a general rule when the risks and rewards of ownership of the goods are transferred to the BMW Group's sales companies, dealerships or retail customers. In order to determine the level of the provision, various factors are taken into consideration, including current estimations based on past experience with the nature and amount of claims relating to vehicles delivered. In addition, the future level of potential repair costs (comprising materials and labour) as well as price increases per product are taken into account. In addition, the provision for warranty obligations and product guarantees also takes into account warranty-related events such as vehicle recalls on the date that the associated resolution is

passed. Provisions for statutory and non-statutory warranty obligations and product guarantees are adjusted regularly to take account of new circumstances and the impact thereof recognised in the income statement. Expected reimbursement claims are estimated and offset against provisions for statutory and non-statutory warranty obligations and product guarantees.

Provisions pre-retirement part-time working arrangements are measured at their expected settlement amount, discounted using the average market interest rate – calculated and published by the Deutsche Bundesbank – which corresponds to the remaining term of the obligations.

BMWAG assumes some of the residual value obligations arising at the level of BMW Group Financial Services entities in connection with the remarketing of vehicles and recognises provisions accordingly. For the purpose of measuring the provisions, contractually agreed residual values are compared with expected residual values on a contract-by-contract basis. The computation of expected residual values also takes account of publicly available assessments of independent forecasting institutes as well as in-house forecasts.

Liabilities are stated at their expected settlement amount at the balance sheet date.

The option of offsetting receivables from and payables to subsidiaries and companies in which an investment is held is not exercised.

Foreign currency receivables and payables are translated using the mid-spot exchange rate applicable at transaction date. Gains arising on the translation of period-end items are only recognised for receivables and payables with a remaining term of one year or less. Unrealised losses resulting from changes in exchange rates are recognised by restating the foreign currency amount in the balance sheet to the closing rate.

BMWAG uses derivative financial instruments to hedge interest rate, currency and commodity price risks arising in conjunction with operating activities as well as the resulting financing requirements. Where there is a direct hedging relationship, the derivative financial instruments are aggregated together with recognised assets or liabilities and/or with forecast transactions into valuation units. Items denominated in foreign currency are accounted for using the "Valuation Freeze method" (Einfrierungsmethode), translated using the relevant hedging rate.

BMW AG invoices affiliated sales companies that are based outside the eurozone in the relevant local currency. The resulting currency exposures are hedged by derivative currency instruments, and accounted for as portfolio hedges within valuation units. The hedged items relate to highly probable forecast transactions that will be subsequently invoiced in a foreign currency. The high probability of occurrence of these transactions is based on past experience and production planning. BMWAG has elected to apply the "Valuation Freeze Method" (Einfrierungsmethode) for these hedging relationships.

Micro hedges are designated for currency derivatives used to hedge back-to-back derivative financial instruments with subsidiaries as well as for interest rate derivatives used to hedge financial receivables and liabilities. BMWAG has elected to apply the "Valuation Freeze Method" (Einfrierungsmethode) for these hedging relationships.

BMWAG negotiates contracts for the purchase of raw materials across the Group. The raw materials price risk resulting from the purchase of raw materials for production companies is borne either directly or indirectly by BMWAG. BMWAG enters into commodity derivatives to hedge these risks. These derivatives are accounted for as portfolio hedges within valuation units. The hedged items relate to highly probable forecast transactions. The high probability of occurrence of these transactions is based on past experience

and production planning. BMW AG has elected to apply the "Valuation Freeze Method" (Einfrierungsmethode) for these hedging relationships.

Since the principal features of the transactions included in a valuation unit are matched to a large extent, changes in fair values or cash flows generally offset each other. Hedging is in place for the whole term of the hedged item. Effectiveness is ensured as a general rule by the use of a critical term match. The effectiveness of the valuation units relating to foreign-currency-denominated revenues billed to sales subsidiaries is measured on the basis of regression analysis. The Dollar-Offset method is used to calculate the absolute amounts attributable to non-validity and ineffectiveness. Realised gains and losses arising on valuation units created for back-to-back derivative financial instruments entered into with subsidiaries and banks are presented in other operating income / expenses on a net basis.

If there is no hedging relationship, or if the hedging relationship is deemed to be insufficient, pending losses are recognised with income statement effect.

Deferred income relates to amounts received before the balance sheet date, which represent income for a specific period after the end of the reporting period. This also includes revenues billed for services which are rendered after the end of the reporting period. Revenues from sales with multiple components are analysed into the various performance components on the basis of fair values which can be determined objectively and reliably.

Deferred taxes are calculated for temporary differences between the tax base and accounting carrying amounts of assets, liabilities and deferred / prepaid items. Deferred tax assets and liabilities are measured using a combined income tax rate of 30.8 % relevant for the BMW AG tax group. This combined rate covers corporation tax, municipal trade tax and solidarity surcharge. In the case of temporary differenc-

es arising on assets, liabilities and deferred / prepaid items of partnership entities, in which BMW AG participates in the capacity of a shareholder, deferred taxes are measured on the basis of an income tax rate of 15.83 % which covers corporation tax and solidarity surcharge. In the year under report, the BMW AG tax group has a surplus of deferred tax assets over deferred tax liabilities, mainly as a result of temporary differences between the tax base and accounting carrying amounts of provisions for pensions and similar obligations (before offset against designated plan assets), other provisions and property, plant and equipment. BMW AG, as head of the German tax group, has elected not to recognise the surplus amount of deferred tax assets.

The share-based remuneration programmes for Board of Management members and senior heads of department entitle BMW AG to elect whether to settle its commitments in cash or with shares of BMW AG common stock. Based on the decision to settle in cash, the two share-based programmes are accounted for as cash-settled share-based transactions. Share-based programmes expected to be settled in cash are revalued to their fair value at each balance sheet date between the grant date and the settlement date and on the settlement date itself. The expense for such programmes is recognised in the income statement (as personnel expense) over the vesting period of the options and in the balance sheet as a provision. Further information regarding the two share-based programmes is provided in [note 41](#) to the BMW Group Financial Statements 2021.

ANALYSIS OF CHANGES IN TANGIBLE, INTANGIBLE AND INVESTMENT ASSETS

in € million	Acquisition or manufacturing costs				Depreciation, amortisation and impairment losses				Carrying amount		
	1. 1. 2021	Additions	Reclassifications	Disposals	31. 12. 2021	1. 1. 2021	Current year	Disposals	31. 12. 2021	31. 12. 2021	31. 12. 2020
Intangible assets	804	376	-	42	1,138	316	160	42	434	704	488
Land, titles to land, buildings, including buildings on third party land	7,472	140	84	28	7,668	3,349	203	28	3,524	4,144	4,123
Plant and machinery	28,299	1,792	692	1,862	28,921	21,533	2,315	1,846	22,002	6,919	6,766
Other facilities, factory and office equipment	1,649	146	41	107	1,729	1,210	168	105	1,273	456	439
Advance payments made and construction in progress	1,192	850	-817	4	1,221	-	-	-	-	1,221	1,192
Property, plant and equipment	38,612	2,928	-	2,001	39,539	26,092	2,686	1,979	26,799	12,740	12,520
Investments in subsidiaries	3,731	1,152	-	-	4,883	1	-	-	1	4,882	3,730
Participations	625	-	-	-	625	539	-91	-	448	177	86
Other non-current loans receivable	10	1	-	3	8	-	-	-	-	8	10
Investments	4,366	1,153	-	3	5,516	540	-91	-	449	5,067	3,826
Tangible, intangible and investment assets	43,782	4,457	-	2,046	46,193	26,948	2,755	2,021	27,682	18,511	16,834

NOTES TO THE BALANCE SHEET

01. Intangible assets

Intangible assets comprise mainly purchased software, franchises and licenses. Scheduled amortisation in the year under report totalled € 160 million (2020: € 130 million). Advance payments for intangible assets amounted to € 111 million (2020: € 41 million).

02. Property, plant and equipment

Additions to property, plant and equipment relate primarily to infrastructure improvements and product-related investments in plant and machinery. Scheduled depreciation in the year under report totalled € 2.686 million (2020: € 2,516 million).

03. Investments

Additions to investments relate mainly to a non-cash contribution to capital reserves of BMW INTEC Beteiligungs GmbH, Munich, amounting to € 957 million, as well as cash contributions to capital reserves of BMW Anlagen Verwaltungs GmbH, Munich, and BMW Austria Bank GmbH, Salzburg, amounting to € 172 million and € 18 million respectively.

BMWAG holds an investment in SGL Carbon SE, Wiesbaden. In the financial year under report, gains from write-ups amounting to € 91 million were recorded (2020: impairment losses of € 30 million).

04. Inventories

in € million	2021	2020
Raw materials and supplies	1,584	1,145
Work in progress, unbilled contracts	862	398
Finished goods and goods for resale	4,526	3,783
Prepayments	315	422
Inventories	7,287	5,748

05. Receivables and other assets

in € million	2021	2020
Trade receivables	758	778
Receivables from subsidiaries	21,019	18,939
thereof due later than one year	21	21
Other receivables and other assets	4,071	3,849
Receivables from other companies in which an investment is held	1,953	1,903
Other assets	2,118	1,946
thereof due later than one year	22	18
Receivables and other assets	25,848	23,566

Receivables from subsidiaries comprise financial receivables amounting to € 12,961 million (2020: € 13,543 million) and trade receivables amounting to € 8,058 million (2020: € 5,396 million). Other assets include primarily tax receivables and advance payments on orders. Unless stated otherwise, receivables and other assets are due within one year.

06. Marketable securities

Marketable securities relate primarily to one special investment fund and to money market funds.

BMWAG holds all of the shares of the special investment fund. The fund is not subject to any restrictions in terms of the daily redemption amount. The acquisition cost for the shares in the special investment fund amounted to € 3,077 million (2020: € 3,077 million). The result for the financial year 2021 does not include any income from the sale of marketable securities (2020: € 106 million).

The following table shows the acquisition cost and fair value of investments held by the special investment fund at the end of the reporting period:

in € million	Acquisition cost		Fair value	
	2021	2020	2021	2020
Fixed-income securities	2,885	2,887	2,865	2,902
Investment certificates	426	428	442	441
Shares	185	177	218	176
Cash and cash equivalents	8	20	8	20
Other marketable securities	25	3	25	3
Receivables and payables	5	5	5	5
Derivative instruments	-	-	-	-
Special investment fund	3,534	3,520	3,563	3,547

07. Cash and cash equivalents

Cash and cash equivalents comprise cash at bank, of which € 1 million (2020: € 1 million) relates to amounts held at subsidiaries, and to cash on hand.

08. Prepaid expenses

Prepaid expenses include amounts paid in advance for services to be performed in future periods.

09. Surplus of pension and similar plan assets over liabilities

Assets held to secure obligations relating to pensions are offset against the related liabilities. The assets concerned comprise mainly holdings in investment fund assets. The surplus of designated plan assets over liabilities at the end

of the reporting period amounts to € 1,086 million (2020: € 1,261 million). The reconciliation of the asset-side difference arising from offsetting assets and liabilities is shown under provisions [↗ note 13](#).

10. Subscribed capital and capital reserves

in Mio. €	2021	2020
Subscribed capital	662	660
Capital reserves	2,342	2,239

BMWAG's issued share capital of € 662 million comprises 601,995,196 shares of common stock, each with a par value of € 1, and 59,404,304 shares of non-voting preferred stock, each with a par value of € 1. All of the Company's stock is issued to bearer. Preferred stock bears an additional dividend of € 0.02 per share.

In 2021, a total of 1,718,070 shares of preferred stock was sold to employees at a reduced price of € 60.78 per share in conjunction with the Employee Share Programme. These shares are entitled to receive dividends for the first time with effect from the financial year 2022.

Issued share capital increased by € 1.7 million as a result of the issue to employees of 1,715,000 new shares of non-voting preferred stock. The Authorised Capital of BMW AG at the end of the reporting period therefore amounted to nominal € 1.7 million (corresponding to 1.7 million shares of non-voting preferred stock). The Company is authorised to issue shares of non-voting preferred stock amounting to nominal € 5.0 million prior to 15 May 2024. The share premium of € 102.5 million arising on this share capital increase was transferred to capital reserves.

In addition, 3,070 previously issued shares of preferred stock were acquired and re-issued to employees.

11. Revenue reserves

in € million	2021	2020
Statutory reserves	1	1
Other revenue reserves	12,095	11,012
Balance brought forward	11,012	10,563
Transfer from net profit	1,083	449
Revenue reserves	12,096	11,013

The amount not available for distribution at 31 December 2021 was € 4,235 million (2020: € 4,081 million). This figure arises in conjunction with fair value gains amounting to € 3,279 million (2020: € 2,713 million) on assets held to service obligations for pensions and the difference of € 956 million (2020: € 1,368 million) in the carrying amount of the pension provision based on using the relevant average market interest rate for the past ten rather than seven financial years.

12. Registered profit-sharing certificates

Employees are entitled to subscribe to shares of preferred stock as part of a wealth accumulation programme. These arrangements replaced the programme in place up to 1989, under which employees were entitled to subscribe to registered profit-sharing certificates, with the level of the profit share based on the level of the dividend. A total of 529,714 registered profit-sharing certificates remained in place at 31 December 2021 (2020: 548,665 registered profit-sharing certificates).

13. Provisions

in € million	2021	2020
Pension provisions	422	229
Other provisions	9,995	10,093
Tax provisions	458	351
Sundry other provisions	9,537	9,742
thereof provisions for statutory and non-statutory warranty obligations and product guarantees	2,876	2,418
Provisions	10,417	10,322

BMW AG provides pension benefits to its employees in various forms. BMW AG's pension obligations include defined benefit obligations, for which benefits are determined either by multiplying a fixed amount by the number of years of service or on the basis of an employee's final salary. The defined benefit plans were closed to new entrants in 2014.

An additional pension plan is also in place – covered by trust assets – which pays defined benefit amounts that are predominantly dependent on the contributions made by the Company, the investment income earned and a guaranteed minimum rate of interest.

BMW AG also offers employees the option of participating in a voluntary deferred remuneration retirement plan.

In the financial year 2021, employees in the defined benefit plan were given the option to switch to the defined contribution plan. The fixed amounts to which employees were previously entitled remain unchanged going forward. The previous so-called "pension entitlement trend" (Festbetragstrend) has been converted – with the exception of one remaining component – into a career trend. Furthermore, an employee switching to the defined contribution plan received an enti-

tlement deemed to be equivalent in legal terms to their previous rights. This does not, however, have a significant impact on the amount of the obligation for BMW AG.

As in the previous year, the measurement of obligations for pension plans and pre-retirement part-time working arrangements is based on the assumptions set out in the biometric tables of Prof. Dr. Klaus Heubeck (2018 G) with invalidity rates reduced by 70%. In addition, the following assumptions are applied:

in %	2021	2020
Discount factor for pension plans	1.87	2.30
Discount factor for pre-retirement part-time working arrangements	0.32	0.45
Future salary increases	2.81	2.67
Future pension increases	2.10	1.33

The discount rate used to discount pension obligations corresponds to the average market interest rate for the past ten financial years for an assumed maturity term of 15 years, as calculated and published by the Deutsche Bundesbank. The difference in the carrying amount of the pension provision as a result of using an average market interest rate for ten rather than seven years is disclosed in the note on revenue reserves [↗ note 1](#).

In addition, the career trend component, which is plan-dependent and lies within a range of 0.25% to 0.50%, is now part of the measurement of pension obligations (2020: pension entitlement trend of 2.0%).

The provision for pensions amounting to € 442 million (2020: € 229 million) can be summarised as follows:

in € million	2021	2020
Fair value of assets held to cover pension obligations	13,961	12,315
Present value of defined benefit obligations	13,297	11,283
Surplus of pension and similar plan assets over liabilities	1,086	1,261
Pension provisions	422	229

If the fair value of the designated plan assets exceeds the pension obligations, the surplus amount is reported in the line item "Surplus of pension and similar plan assets over liabilities" [note 9](#). Acquisition cost of the designated plan assets for pension obligations amounted to € 10,136 million (2020: € 9,269 million).

Tax provisions comprise mainly expected income tax payments relating to the financial year 2021 and previous years as well as payments for ancillary tax-related expenses.

Other provisions comprise obligations for personnel-related expenses, statutory and non-statutory warranty obligations and product guarantees, litigation and liability risks as well as selling activities. Warranty provisions include amongst others amounts recognised in connection with the exhaust gas recirculation cooler.

In 2019, a provision of € 1,394 million was recognised in connection with EU Commission antitrust proceedings, see [note 13](#) to the Financial Statements of BMW AG for the financial year 2019. In this antitrust investigation, the EU Commission had alleged that five German car manufacturers colluded with the aim of restricting competition for innovation with regards to certain exhaust treatment systems for petrol- and diesel-driven passenger vehicles. The investigation was solely concerned with possible infringements of competition law. There were no allegations that the BMW Group conducted a deliberate and unlawful manipulation of the emissions control system. On the basis of BMW AG's detailed submissions, the EU Commission dropped most of its charges. The proceedings were settled on 8 July 2021, and a fine amounting to € 373 million was issued. In the opinion of the EU Commission, the carmakers concerned – within the framework of what was actually legitimate technical cooperation in the development of SCR technology – created an undue degree of transparency with regard to the sizes of their AdBlue tanks, the range that can be achieved with a full tank and the assumed average AdBlue consumption, thereby violating EU competition law. The amount of the provision exceeding the fine was reversed with income statement effect in the year under report. The fine was paid in July 2021, thereby concluding the EU Commission's proceedings.

14. Liabilities

in € million	2021				2020			
	Total	thereof with a remaining term of			Total	thereof with a remaining term of		
		up to one year	1 to 5 years	more than 5 years		up to one year	1 to 5 years	more than 5 years
Liabilities to banks	1	1	-	-	101	101	-	-
Trade payables	6,531	6,531	-	-	4,785	4,785	-	-
Liabilities to subsidiaries	24,462	24,462	-	-	23,404	23,054	350	-
Other liabilities	462	449	10	3	221	217	1	3
Advance payments received on orders	38	38	-	-	25	25	-	-
Payables to entities in which a participation is held	200	200	-	-	73	73	-	-
Liabilities to BMW Unterstützungsverein e. V.	3	-	-	3	3	-	-	3
Sundry other liabilities	221	211	10	-	120	119	1	-
thereof for social security	39	39	-	-	41	41	-	-
thereof for taxes	1	1	-	-	18	18	-	-
Liabilities	31,456	31,443	10	3	28,511	28,157	351	3

Payables to subsidiaries comprise financial liabilities amounting to € 20,125 million (2020: € 19,323 million) and trade payables amounting to € 4,337 million (2020: € 4,081 million).

15. Deferred income

Deferred income includes revenue received for services to be performed in future accounting periods, including € 3,582 million (2020: € 3,322 million) deferred for work still to be performed in conjunction with service and maintenance contracts.

NOTES TO THE INCOME STATEMENT

16. Revenues

in € million	2021	2020
Automobiles	74,234	62,683
Motorcycles	1,881	1,732
Other revenues	12,411	10,625
Revenues	88,526	75,040

Information by region	2021	2020
Germany	13,918	13,902
China	19,559	16,401
USA	17,814	12,340
Rest of Europe	23,511	20,332
Rest of Asia	8,330	7,768
Rest of the Americas	2,894	2,264
Other regions	2,500	2,033
Revenues	88,526	75,040

The line item Rest of the Americas comprises the markets in North America, Central America and South America, but excluding the USA. The markets in Africa, Australia and Oceania are aggregated in the line item Other regions.

17. Cost of sales

Cost of sales comprises mainly production costs of materials, bought-in goods and services, personnel expenses, depreciation and amortisation of assets, production-related rent and leasing expenses as well as expenses for statutory and non-statutory warranties and product guarantees.

18. Other operating income

Other operating income totalling € 2,199 million (2020: € 1,237 million) includes mainly income arising on the reversal of provisions, realised exchange rate gains and other sundry items.

Other operating income relating to prior periods amounted to € 1,489 million (2020: € 368 million), mainly for the reversal of provisions. This includes the reversal of the provision relating to EU Commission antitrust proceedings amounting to € 1,021 million. Further information is provided in [note 13](#).

Gains resulting from the measurement of foreign currency items using closing exchange rates totalled € 71 million (2020: € 56 million).

19. Other operating expenses

Other operating expenses amounted to € 1,460 million (2020: € 1,250 million) and included in particular allocations to provisions for litigation and other legal risks as well as realised exchange rate losses.

Other operating expenses relating to prior periods amounted to € 30 million (2020: € 29 million). Losses resulting from the measurement of foreign currency items using closing exchange rates totalled € 45 million (2020: € 55 million).

20. Result on investments

in € million	2021	2020
Income from profit and loss transfer agreements	2,991	2,968
Income from investments	-	117
thereof from subsidiaries	-	117
Expense of assuming losses under profit and loss transfer agreements	-	-1
Result on investments	2,991	3,084

Income from profit and loss transfer agreements related mainly to BMW INTEC Beteiligungs GmbH, Munich, amounting to € 2,484 million (2020: € 2,821 million), BMW Bank, Munich, amounting to € 251 million (2020: € 0 million) and BMW M GmbH Gesellschaft für individuelle Automobile, Munich, amounting to € 186 million (2020: € 96 million).

21. Financial result

in € million	2021	2020
Other interest and similar income	91	62
thereof from subsidiaries	77	56
Reversals of impairment losses on non-current financial assets and current marketable securities	91	-
Impairment losses on non-current financial assets	-	-33
Interest and similar expenses	-608	-309
thereof to subsidiaries	-75	-59
thereof financial expense from unwinding the discounting of pension and long-term personnel-related provisions	-359	-144
thereof expense from unwinding the discounting of liabilities and other provisions	-50	-52
Financial result	-426	-280

Financing income / expense for pension and long-term personnel expense-related provisions results from netting the following items:

in € million	2021	2020
Income from fund assets offset against liabilities	603	819
Expense from unwinding discounted pension and long-term personnel expense-related provisions and effect of changes in the discount factor	-962	-963
Financial income / expense from pension and long-term personnel-related provisions	-359	-144

22. Taxes on income

The expense for income taxes relates to current tax for the financial year 2021. This includes prior year tax income amounting to € 70 million (2020: tax expense of € 104 million) relating in particular to transfer pricing risks and ancillary tax-related expenses.

23. Transfer to revenue reserves

An amount of € 1,083 million (2020: € 449 million) was transferred from net profit for the year to other revenue reserves.

24. Unappropriated profit

It is proposed that the unappropriated profit of BMW AG for the financial year 2021 amounting to € 3,827 million be utilised as follows:

Payment of a dividend of € 5.82 per share of non-voting preferred stock, each with a par value of € 1, on the stock entitled to receive a dividend (57,686,234 shares of preferred stock), amounting to € 335,733,881.88.

Payment of a dividend of € 5.80 per share of common stock, each with a par value of € 1, on the stock entitled to receive a dividend (601,995,196 shares of common stock), amounting to € 3,491,572,136.80.

OTHER DISCLOSURES

25. Cost of materials

in € million	2021	2020
Cost of raw materials and goods for resale	62,885	54,994
Cost of purchased services	3,361	2,431
Cost of materials	66,246	57,425

26. Personnel expense

in € million	2021	2020
Wages and salaries	7,819	7,316
Social security, pension and welfare costs	2,161	1,249
thereof pension expenses	1,046	204
Personnel expense	9,980	8,565

Social security contribution reimbursements received are accounted for in the period to which they relate, with amounts offset directly against the corresponding personnel expenses.

The increase in pension expenses was particularly influenced by the expected pension trend.

Personnel expense does not include financial expenses relating to pension and long-term personnel provisions amounting to € 359 million (2020: € 144 million), as disclosed in [note 21](#).

Average workforce during the year	2021	2020
Head office and Munich plant	36,717	37,982
Dingolfing plant	17,005	17,525
Regensburg plant	7,944	8,608
Leipzig plant	4,898	5,025
Landshut plant	3,482	3,747
Berlin plant ¹	3,108	3,182
Branches	4,990	5,185
	78,144	81,254
Apprentices and students gaining work experience	5,510	5,258
Average workforce during the year	83,654	86,512

¹ Including in Munich located workforce for BMW Group Segment Motorcycle.

27. Fee expense of the external auditor

Work performed during the financial year 2021 by the Group auditor PricewaterhouseCoopers GmbH Wirtschaftsprüfungsgesellschaft, Frankfurt am Main, Munich branch, for BMW AG and subsidiaries under its control relates to the audit of the financial statements, other attestation services and other services.

The audit of financial statements comprises mainly the audit of the Company and Group Financial Statements of BMW AG and subsidiaries under its control, and, in accordance with current requirements, all related work, including the review of the Interim Group Financial Statements.

Other attestation services include mainly project-related audits, comfort letters and statutorily prescribed, contractually agreed or voluntarily commissioned attestation work.

Other services mainly include consulting services relating to production processes.

The fee expense of the external auditor is not reported here due to the exempting group clause contained in accordance with § 285 No. 17 HGB (German Commercial Code).

28. Contingent liabilities

in € million	2021	2020
Guarantees for bonds under the AMTN / EMTN programme	31,078	35,390
thereof in favour of subsidiaries	31,078	35,390
Guarantees for commercial paper	1,374	550
thereof in favour of subsidiaries	1,374	550
Guarantees for other debt capital transactions	23,949	23,718
thereof in favour of subsidiaries	23,949	23,718
Other	8,857	5,893
of which to subsidiaries	8,804	5,835
Contingent liabilities	65,258	65,551

BMW AG is liable for the full extent and amount of customer deposits taken in by the subsidiary, BMW Bank GmbH, Munich, instead of the Deposit Protection Fund of the Association of German Banks (Einlagensicherungsfonds des Bundesverbands deutscher Banken e.V.), of which BMW Bank GmbH, Munich, is a member. The maximum liability per customer is capped at 15 % of the equity capital of BMW Bank GmbH, Munich.

The above table does not include any amount relating to the declaration issued on behalf of BMW Bank GmbH, Munich, since it is not possible to determine a reliable value.

Based on the information available to BMW AG at the date of the preparation of the financial statements regarding the financial condition of the principal debtors, BMW AG considers that the obligations underlying the contingent liabilities shown above can be fulfilled by the relevant principal debtors. In the case of so-called double contingent liabilities, the potential risk of BMW AG being called upon is included only once within contingent liabilities.

BMW AG considers it unlikely that it will be called upon in conjunction with these contingent liabilities.

29. Other financial commitments and off-balance-sheet transactions

Other financial commitments totalled € 2,495 million (2020: € 2,671 million) and comprise mainly obligations arising from rental and leasing contracts.

The total amount of these obligations can be analysed by maturity as follows:

in € million	2021	2020
due within one year	823	929
due between one and five years	744	773
due later than five years	928	969
Other financial commitments	2,495	2,671

Of these amounts, € 923 million (2020: € 1,030 million) relate to subsidiaries.

Capital expenditure commitments and long-term purchase commitments for inventories are at a normal level for the business.

As part of BMW AG's refinancing activities, some receivables have been sold to other BMW Group entities and sale-and-lease-back transactions entered into in previous years. No significant risks and rewards remain with BMW AG in conjunction with these transactions.

Buyback commitments amounting to € 3,741 million (2020: € 3,600 million) relate entirely to commitments given by BMW AG to financial services subsidiaries in conjunction with vehicle sales and vehicle leasing. Of this amount, € 1,977 million (2020: € 1,795 million) falls due within one year.

30. Related party transactions

Transactions with related parties are all conducted at market conditions.

31. Derivative financial instruments

in € million	Nominal volume		Fair values	
	2021	2020	2021	2020
Currency-related contracts				
Forward currency contracts	44,979	19,880	- 635	194
thereof positive fair values	-	-	455	308
thereof negative fair values	-	-	- 1,090	- 114
Interest rate-related instruments				
Interest swaps	10	110	-	-
thereof positive fair values	-	-	-	-
thereof negative fair values	-	-	-	-
Purchasing-related instruments				
Commodity derivatives	3,904	3,297	1,058	516
thereof positive fair values	-	-	1,159	574
thereof negative fair values	-	-	- 101	- 58
Derivative financial instruments	48,893	23,287	423	710

No provisions were required to be recognised in the financial year 2021 either for negative fair values of derivative instruments not designated as part of a hedging relationship or for the ineffective portions of valuation units (2020: € 55 million).

The nominal amounts of the derivative financial transactions are reported on a gross basis, derived from the absolute purchase and sale amounts or in accordance with the contract values of the hedged items. The fair values of currency and interest-rate-related instruments shown are measured on the basis of market information available at the balance sheet date or using appropriate measurement techniques e.g. the discounted cash flow method. Options are meas-

ured based on on quoted prices or option price models using appropriate market data.

The fair values of commodity hedging contracts are generally determined on the basis of current reference prices, as adjusted for forward premium and discount amounts. Due to limited market maturity, no comprehensive data is currently available for the valuation of certain raw materials. In these cases, data is collated and updated on the basis of regular bank and trader inquiries with a view to modelling forward curves. The valuation methodology applied is in line with the general valuation principles for derivatives used within the treasury management system of the BMW Group.

The respective fair values of derivative financial instruments do not include any offsetting change in the fair value of the hedged items.

Amounts are discounted at 31 December 2021 on the basis of the following interest rates:

in %	EUR	USD	GBP	JPY	CNY
Interest rate for six months	- 0.49	0.20	0.61	- 0.14	3.93
Interest rate for one year	- 0.49	0.52	0.88	0.02	2.47
Interest rate for five years	0.02	1.35	1.29	0.05	2.99
Interest rate for ten years	0.30	1.57	1.21	0.14	3.35

32. Valuation units

BMW AG is exposed to risks from changes in exchange rates, raw material prices and interest rates arising in connection with recognised assets and liabilities as well as forecasted transactions. These risks are hedged predominantly by derivative financial instruments and are assigned to valuation units.

At 31 December 2021, BMW AG held foreign currency derivatives with terms of up to 36 months (2020: 28 months). Foreign currency derivatives are used to hedge highly probable forecasted transactions from trade payables and trade receivables that will be denominated in a foreign currency. Derivative financial instruments also include back-to-back contracts entered into with subsidiaries and banks.

Hedges for future purchases of commodities relate to non-pending forecasted transactions with a high probability of occurrence. Changes in prices of these raw materials have an impact on BMW AG's production costs. Hedging strategies have therefore been put in place for raw materials management purposes, based on forecasted purchase volumes. Commodity derivative instruments with terms of up to 60 months were in place at the end of the reporting period (2020: 51 months).

In addition, BMWAG held interest-rate derivative instruments with terms of up to 27 months (2020: 39 months), including back-to-back contracts entered into with subsidiaries and banks. Fixed-interest financial instruments are used as a hedge against interest-rate risks.

The amounts disclosed for volumes hedged relate to the carrying amounts of hedged assets and liabilities, the nominal amount of forecasted transactions and the fair value of hedged pending transactions for the duration of the valuation units. The figures disclosed for the amount of the hedged item refer to the non-recognition of a provision for onerous contracts with negative fair values. In accordance with the Net hedge presentation method, no depreciation on assets or upward revaluations of liabilities are recognised.

in € million	Volume hedged		Amount of risk hedged	
	2021	2020	2021	2020
Currency risk hedges				
Forecast transactions	30,631	16,351	905	57
Executory contracts	172	2	185	2
Interest rate hedges				
Assets	10	10	-	-
Liabilities	-	100	-	-
Commodity hedges				
Forecast transactions	3,904	3,291	101	57
Valuation units	34,717	19,754	1,191	116

33. Total remuneration of the Board of Management and the Supervisory Board

The total remuneration of the current members of the Board of Management for the financial year 2021 amounted to € 36.7 million (2020: € 20.8 million). No further shares were granted to active current members of the Board of Management during the financial year under report (2020: 7,001 shares). In the previous year, the fair value of the shares granted amounted to € 0.5 million.

The remuneration of former members of the Board of Management and their dependants amounted to € 14.2 million (2020: € 13.1 million).

Pension obligations to former members of the Board of Management and their surviving dependants are covered by pension provisions amounting to € 105.5 million (2020: € 100.5 million), computed in accordance with HGB.

For the financial year 2021, the members of the Supervisory Board will receive exclusively fixed remuneration totalling € 5.5 million (2020: € 5.6 million).

The remuneration system for members of the Supervisory Board does not include any stock options, value appreciation rights comparable to stock options or any other share-based remuneration components.

No advances and loans were granted by BMW AG to members of the Board of Management and the Supervisory Board in the financial year, nor were any contingent liabilities entered into on their behalf. During the year under report, members of the Board of Management and the Supervisory Board concluded contracts with BMW Group companies for vehicle leasing and vehicle services (maintenance and repair work) on customary market terms and conditions.

34. Disclosures pursuant to § 160 (1) no. 8 of the German Stock Corporation Act (AktG)

A number of shareholdings in the Company exist at 31 December 2021, which have been notified in accordance with § 33 (1) of the German Securities Trading Act (WpHG) and published with the following content in accordance with § 40 (1) WpHG:

Stefan Quandt informed us that his voting rights in BMW AG on 16 February 2018 amounted to 25.83% (previously 25.83%), corresponding to 155,485,833 voting rights. 25.63% (corresponding to 154,300,215 voting rights) are attributable to Mr. Quandt in accordance with § 34 WpHG. This includes 16.61% indirectly attributable to him via AQTON GmbH & Co. KG für Automobilwerte and 9.02% via AQTON SE.

Susanne Klatten informed us that her voting rights in BMW AG on 15 February 2018 amounted to 20.94% (previously 12.75%), corresponding to 126,068,819 voting rights. 20.74% (corresponding to 124,883,201 voting rights) are attributable to Ms. Klatten in accordance with § 34 WpHG.

BlackRock, Inc., Wilmington, Delaware, USA, informed us that its voting rights in BMW AG on 30 June 2020 amounted to 3.08% (previously 2.9997%), corresponding to 18,547,874 voting rights. All of these shares are attributable to BlackRock, Inc. in accordance with § 34 WpHG.

The voting power percentages disclosed above may have changed subsequent to the dates stated, if these changes were not required to be reported to the Company. Due to the fact that the Company's shares are issued to bearer, the Company is generally only aware of changes in shareholdings if such changes are subject to mandatory notification rules.

Voluntary notifications at 31 December 2021 relating to investments that exceed 10% of the voting rights at the end of the reporting period are disclosed in the Management Report.

35. Events after the end of the reporting period

On 11 February 2022, the BMW Group acquired a further 25% of the shares in the previous joint venture BMW Brilliance Automotive Ltd. Further information is provided in [note 3](#) of the Group Financial Statements in the BMW Group Report 2021.

The war in Ukraine had no impact on the Annual Financial Statements for the year ended 31 December 2021. Any potential effects on BMW AG's business performance are being monitored on an ongoing basis. Due to risks in upstream processes (e.g. bottlenecks caused by supply shortages), BMW AG considers it likely that vehicle production and sales will be affected, with a corresponding negative impact on earnings. Current estimates and assumptions for the financial year 2022, to the extent already known to the BMW AG, have been taken into account and described in the outlook. Apart from these assessments, no further negative effects are known or can be estimated at the present time. However, it cannot be ruled out that further negative effects may arise over the course of the year.

Apart from this, no other events have occurred since the end of the financial year could have a major impact on the results of operations, financial position and net assets of BMW AG and the BMW Group.

36. Declaration with respect to the Corporate Governance Code

The Declaration with respect to the Corporate Governance Code pursuant to § 161 AktG is reproduced in the BMW Group Report 2021 and is available to shareholders on the BMW Group's website www.bmwgroup.com/ir.

LIST OF INVESTMENTS AT 31 DECEMBER 2021

37. List of investments at 31 December 2021

The List of Investments of pursuant to § 285 and § 313 HGB is presented below. Disclosures for equity and earnings and for investments are not made if they are of "minor significance" for the results of operations, financial position and net assets of BMW AG pursuant to § 286 (3) sentence 1 no. 1 HGB and § 313 (3) sentence 4 HGB. It is also shown in the list which subsidiaries apply the exemptions available in § 264 (3) and § 264 b HGB with regard to the publication of annual financial statements and the drawing up of a management report and/or notes to the financial statements (footnotes 5 and 6). The Group Financial Statements of BMW AG serve as exempting consolidated financial statements for these companies.

AFFILIATED COMPANIES (SUBSIDIARIES) OF BMW AG AT 31 DECEMBER 2021

Companies	Equity in € million	Profit / loss in € million	Capital investment in %
DOMESTIC ^{1,10}			
BMW Beteiligungs GmbH & Co. KG, Munich ⁶	8,390	1,494	100
BMW INTEC Beteiligungs GmbH, Munich ^{3,6}	4,515	-	100
BMW Bank GmbH, Munich ³	2,075	251	100
BMW Finanz Verwaltungs GmbH, Munich	213	3	100
BMW Anlagen Verwaltungs GmbH, Munich ^{3,6}	179	-	100
BMW Vertriebszentren Verwaltungs GmbH, Munich	173	4	100
Parkhaus Oberwiesefeld GmbH, Munich	106	27	100
Alphabet Fuhrparkmanagement GmbH, Munich ⁴	-	-	100
Alphabet International GmbH, Munich ^{4,5,6}	-	-	100
Bavaria Wirtschaftsagentur GmbH, Munich ^{3,5,6}	-	-	100
BMW Fahrzeugtechnik GmbH, Eisenach ^{3,5,6}	-	-	100
BMW Hams Hall Motoren GmbH, Munich ^{4,5,6}	-	-	100
BMW High Power Charging Beteiligungs GmbH, Munich ^{4,6}	-	-	100
BMW M GmbH Gesellschaft für individuelle Automobile, Munich ^{3,5,6}	-	-	100
BMW Vermögensverwaltungs GmbH, Munich	-	-	100
Bürohaus Petuelring GmbH, Munich	-	-	100
LARGUS Grundstücks-Verwaltungsgesellschaft mbH, Munich	-	-	100
Rolls-Royce Motor Cars GmbH, Munich ^{4,5,6}	-	-	100
BAVARIA-LLOYD Reisebüro GmbH, Munich	-	-	51

Companies	Equity in € million	Profit / loss in € million	Capital investment in %
FOREIGN²			
Europe			
BMW Holding B. V., Den Haag	17,535	2,049	100
BMW International Holding B. V., Den Haag	4,055	2,185	100
BMW Österreich Holding GmbH, Steyr	3,286	1,167	100
BMW Financial Services (GB) Ltd., Farnborough	1,116	488	100
BMW Motoren GmbH, Steyr	937	192	100
BMW (Schweiz) AG, Dielsdorf	879	8	100
BMW Hellas Trade of Cars A. E., Kifissia	806	5	100
BMW i Ventures SCS SICAV-RAIF, Senningerberg	515	387	100
Alphabet España Fleet Management S. A.U., Madrid	417	19	100
BMW (UK) Holdings Ltd., Farnborough	316	779	100
BMW Russland Trading OOO, Moskau	315	313	100
BMW Finance N. V., Den Haag	251	97	100
BMW Finance S. N.C., Guyancourt	251	46	100
BMW Austria Bank GmbH, Salzburg	203	8	100
BMW (UK) Ltd., Farnborough	198	82	100
ALPHABET (GB) Ltd., Farnborough	181	189	100
Rolls-Royce Motor Cars Ltd., Farnborough	132	92	100
BMW Finanzdienstleistungen (Schweiz) AG, Dielsdorf	118	19	100
Alphabet Austria Fuhrparkmanagement GmbH, Salzburg	-	-	100
Alphabet Belgium Long Term Rental NV, Aartselaar	-	-	100
Alphabet France Fleet Management S. A.S., Saint-Quentin-en-Yvelines	-	-	100
Alphabet Fuhrparkmanagement (Schweiz) AG, Dielsdorf	-	-	100
Alphabet Italia S. p.A., Trento	-	-	100

Companies	Equity in € million	Profit / loss in € million	Capital investment in %
Alphabet Luxembourg S. A., Leudelange	-	-	100
Alphabet Nederland B. V., Breda	-	-	100
Alphabet Polska Fleet Management Sp. z o. o., Warsaw	-	-	100
Bavaria Reinsurance Malta Ltd., Floriana	-	-	100
BiV Carry I SCS, Senningerberg	-	-	100
BiV Carry II SCS, Senningerberg ⁹	-	-	100
BLMC Ltd., Farnborough	-	-	100
BMW (UK) Capital plc, Farnborough	-	-	100
BMW (UK) Investments Ltd., Farnborough	-	-	100
BMW (UK) Manufacturing Ltd., Farnborough	-	-	100
BMW Austria GmbH, Salzburg	-	-	100
BMW Austria Leasing GmbH, Salzburg	-	-	100
BMW Automotive (Ireland) Ltd., Dublin	-	-	100
BMW Bank OOO, Moskau	-	-	100
BMW Belgium Luxembourg S. A. / N. V., Bornem	-	-	100
BMW Bulgaria EOOD, Sofia	-	-	100
BMW Central Medical Trustees Ltd., Farnborough	-	-	100
BMW Czech Republic s. r.o., Prague	-	-	100
BMW Danmark A/S, Copenhagen	-	-	100
BMW Distribution S. A.S., Vélizy-Villacoublay	-	-	100
BMW España Finance S. L., Madrid	-	-	100
BMW Financial Services (Ireland) DAC, Dublin	-	-	100
BMW Financial Services B. V., The Hague	-	-	100
BMW Financial Services Belgium S. A. / N. V., Bornem	-	-	100
BMW Financial Services Denmark A/S, Copenhagen	-	-	100
BMW Financial Services Polska Sp. z o. o., Warsaw	-	-	100

Companies	Equity in € million	Profit / loss in € million	Capital investment in %
BMW Financial Services Scandinavia AB, Sollentuna	-	-	100
BMW France S. A., Montigny-le-Bretonneux	-	-	100
BMW Hungary Kft., Vecsés ⁹	-	-	100
BMW Iberica S. A., Madrid	-	-	100
BMW International Investment B. V., The Hague	-	-	100
BMW Italia Retail S. r.l., Rome	-	-	100
BMW Italia S. p.A., San Donato Milanese	-	-	100
BMW Madrid S. L., Madrid	-	-	100
BMW Malta Ltd., Floriana	-	-	100
BMW Nederland B. V., The Hague	-	-	100
BMW Norge AS, Fornebu	-	-	100
BMW Northern Europe AB, Stockholm	-	-	100
BMW Portugal Lda., Porto Salvo	-	-	100
BMW Renting (Portugal) Lda., Porto Salvo	-	-	100
BMW Romania S. R.L., Bucharest	-	-	100
BMW Services Ltd., Farnborough	-	-	100
BMW Slovenia distribucija motornih vozil d. o.o., Ljubljana	-	-	100
BMW Slovenská republika s. r.o., Bratislava	-	-	100
BMW Vertriebs GmbH, Salzburg	-	-	100
Oy BMW Suomi AB, Helsinki	-	-	100
Park Lane Ltd., Farnborough	-	-	100
Riley Motors Ltd., Farnborough	-	-	100
Swindon Pressings Ltd., Farnborough	-	-	100
The British Motor Corporation Ltd., Birmingham	-	-	100
Triumph Motor Company Ltd., Farnborough	-	-	100
Bavarian Sky Europe S. A. Compartment A, Luxemburg ¹¹	-	-	0

Companies	Equity in € million	Profit / loss in € million	Capital investment in %
Bavarian Sky FTC, Compartment French Auto Leases 4, Paris ¹¹	-	-	0
Bavarian Sky S. A., Compartment A, Luxembourg ¹¹	-	-	0
Bavarian Sky S. A., Compartment B, Luxembourg ¹¹	-	-	0
Bavarian Sky S. A., Compartment German Auto Leases 5, Luxembourg ¹¹	-	-	0
Bavarian Sky S. A., Compartment German Auto Leases 6, Luxembourg ¹¹	-	-	0
Bavarian Sky S. A., Compartment German Auto Loans 10, Luxembourg ¹¹	-	-	0
Bavarian Sky S. A., Compartment German Auto Loans 9, Luxembourg ¹¹	-	-	0
Bavarian Sky UK 3 plc, London ¹¹	-	-	0
Bavarian Sky UK 4 plc, London ¹¹	-	-	0
Bavarian Sky UK A Ltd., London ¹¹	-	-	0
Bavarian Sky UK B Ltd., London ¹¹	-	-	0
Bavarian Sky UK C Ltd., London ¹¹	-	-	0
Bavarian Sky UK D Ltd., London ¹¹	-	-	0
The Americas¹⁰			
BMW Manufacturing Co. LLC, Wilmington, Delaware	2,042	389	100
BMW Bank of North America Inc., Salt Lake City, Utah	1,473	202	100
BMW of North America LLC, Wilmington, Delaware	948	549	100
Financial Services Vehicle Trust, Wilmington, Delaware	698	405	100
BMW Canada Inc., Richmond Hill, Ontario	663	324	100
BMW (US) Holding Corp., Wilmington, Delaware	-	-	100
BMW Acquisitions Ltda., São Paulo	-	-	100
BMW Auto Leasing LLC, Wilmington, Delaware	-	-	100
BMW Consolidation Services Co. LLC, Wilmington, Delaware	-	-	100
BMW de Argentina S. A., Buenos Aires	-	-	100
BMW de Mexico S. A. de C. V., Mexico City	-	-	100

Companies	Equity in € million	Profit / loss in € million	Capital investment in %
BMW do Brasil Ltda., Araquari	-	-	100
BMW Extended Service Corporation, Wilmington, Delaware	-	-	100
BMW Facility Partners LLC, Wilmington, Delaware	-	-	100
BMW Financeira S. A. Credito, Financiamento e Investimento, São Paulo	-	-	100
BMW Financial Services de Mexico S. A. de C. V. SOFOM, Mexico City	-	-	100
BMW Financial Services NA LLC, Wilmington, Delaware	-	-	100
BMW FS Funding Corporation, Wilmington, Delaware	-	-	100
BMW FS Receivables Corporation, Wilmington, Delaware	-	-	100
BMW FS Securities LLC, Wilmington, Delaware	-	-	100
BMW Insurance Agency Inc., Wilmington, Delaware	-	-	100
BMW Leasing do Brasil S. A., São Paulo	-	-	100
BMW Manufacturing Indústria de Motos da Amazônia Ltda., Manaus	-	-	100
BMW Manufacturing LP, Woodcliff Lake, New Jersey	-	-	100
BMW of Manhattan Inc., Wilmington, Delaware	-	-	100
BMW Receivables 1 Inc., Richmond Hill, Ontario	-	-	100
BMW Receivables 2 Inc., Richmond Hill, Ontario	-	-	100
BMW Receivables Ltd. Partnership, Richmond Hill, Ontario	-	-	100
BMW SLP, S. A. de C. V., Villa de Reyes	-	-	100
BMW US Capital LLC, Wilmington, Delaware	-	-	100
Rolls-Royce Motor Cars NA LLC, Wilmington, Delaware	-	-	100
SB Acquisitions LLC, Wilmington, Delaware	-	-	100
BMW 2020- A Lease Conduit, Wilmington, Delaware ¹¹	-	-	0
BMW 2021- A Lease Conduit, Wilmington, Delaware ¹¹	-	-	0
BMW Canada 2018-A, Richmond Hill, Ontario ¹¹	-	-	0
BMW Canada Auto Trust 2019-1, Richmond Hill, Ontario ¹¹	-	-	0
BMW Canada Auto Trust 2020-1, Richmond Hill, Ontario ¹¹	-	-	0

Companies	Equity in € million	Profit / loss in € million	Capital investment in %
BMW Canada Auto Trust 2021-1, Richmond Hill, Ontario ¹¹	-	-	0
BMW Vehicle Lease Trust 2021- 2, Wilmington, Delaware ¹¹	-	-	0
BMW Vehicle Lease Trust 2021-1, Wilmington, Delaware ¹¹	-	-	0
BMW Vehicle Owner Trust 2019-A, Wilmington, Delaware ¹¹	-	-	0
BMW Vehicle Owner Trust 2020-A, Wilmington, Delaware ¹¹	-	-	0
Africa			
BMW Financial Services (South Africa) (Pty) Ltd., Midrand	104	13	100
BMW (South Africa) (Pty) Ltd., Pretoria	-	-	100
SuperDrive Investments (RF) Ltd., Cape Town ¹¹	-	-	0
Asia			
BMW Automotive Finance (China) Co. Ltd., Beijing	2,561	306	58
BMW China Investment Ltd., Beijing ⁹	559	559	100
BMW Japan Finance Corp., Tokyo	527	66	100
BMW Financial Services Korea Co. Ltd., Seoul	279	71	100
BMW Korea Co. Ltd., Seoul	269	119	100
Herald International Financial Leasing Co. Ltd., Tianjin	210	51	58
BMW Japan Corp., Tokio	128	100	100
BMW Manufacturing (Thailand) Co. Ltd., Rayong	116	94	100
BMW (Thailand) Co. Ltd., Bangkok	-	-	100
BMW Asia Pacific Capital Pte Ltd., Singapur	-	-	100
BMW Asia Pte. Ltd., Singapur	-	-	100
BMW Asia Technology Centre Sdn Bhd, Kuala Lumpur	-	-	100
BMW China Automotive Trading Ltd., Beijing	-	-	100
BMW China Services Ltd., Beijing	-	-	100
BMW Credit (Malaysia) Sdn Bhd, Kuala Lumpur	-	-	100

Companies	Equity in € million	Profit / loss in € million	Capital investment in %
BMW Holding Malaysia Sdn Bhd, Kuala Lumpur	-	-	100
BMW India Financial Services Private Ltd., Gurgaon	-	-	100
BMW India Private Ltd., Gurgaon	-	-	100
BMW Lease (Malaysia) Sdn Bhd, Kuala Lumpur	-	-	100
BMW Leasing (Thailand) Co. Ltd., Bangkok	-	-	100
BMW Tokyo Corp., Tokyo	-	-	100
PT BMW Indonesia, Jakarta	-	-	100
BMW Malaysia Sdn Bhd, Kuala Lumpur	-	-	51
2017-3 ABL, Tokyo ¹¹	-	-	0
2018-1 ABL, Tokyo ¹¹	-	-	0
2018-2 ABL, Tokyo ¹¹	-	-	0
2018-3 ABL, Tokyo ¹¹	-	-	0
2019-1 ABL, Tokyo ¹¹	-	-	0
2019-2 ABL, Tokyo ¹¹	-	-	0
2019-3 ABL, Tokyo ¹¹	-	-	0
2020-1 ABL, Tokyo ¹¹	-	-	0
2021-1 ABL, Tokyo ¹¹	-	-	0
2021-2 ABL, Tokyo ¹¹	-	-	0
Bavarian Sky China 2019-2, Beijing ¹¹	-	-	0
Bavarian Sky China 2019-3, Beijing ¹¹	-	-	0
Bavarian Sky China 2020-1, Beijing ¹¹	-	-	0
Bavarian Sky China 2020-2, Beijing ¹¹	-	-	0
Bavarian Sky China 2021-1, Beijing ¹¹	-	-	0
Bavarian Sky China 2021-2, Beijing ¹¹	-	-	0
Bavarian Sky China 2021-3, Beijing ¹¹	-	-	0
Bavarian Sky China Leasing 2020-1, Tianjin ¹¹	-	-	0

Companies	Equity in € million	Profit / loss in € million	Capital investment in %
Bavarian Sky China Leasing 2021-1, Tianjin ¹¹	-	-	0
Bavarian Sky Korea 2021-1, Seoul ¹¹	-	-	0
Oceania			
BMW Australia Finance Ltd., Mulgrave	-	-	100
BMW Australia Ltd., Melbourne	-	-	100
BMW Financial Services New Zealand Ltd., Auckland	-	-	100
BMW Melbourne Pty. Ltd., Melbourne	-	-	100
BMW New Zealand Ltd., Auckland	-	-	100
BMW Sydney Pty. Ltd., Sydney	-	-	100
Bavarian Sky Australia Trust A, Mulgrave ¹¹	-	-	0
BMW Australia Trust 2011-2, Mulgrave ¹¹	-	-	0

BMW AG'S NON-CONSOLIDATED COMPANIES AT 31 DECEMBER 2021

Companies	Equity in € million	Profit / loss in € million	Capital investment in %
DOMESTIC ⁷			
Alphabet Fleetservices GmbH, Munich ⁴	-	-	100
Automag GmbH, Munich	-	-	100
BMW Car IT GmbH, Munich ⁴	-	-	100
BMW i Ventures GmbH, Munich	-	-	100
IDEALworks GmbH, Munich	-	-	100
FOREIGN ⁷			
Europe			
Alphabet Insurance Services Polska Sp. z o. o., Warsaw	-	-	100
BMW (GB) Ltd., Farnborough	-	-	100
BMW (UK) Pensions Services Ltd., Hams Hall	-	-	100
BMW Car Club Ltd., Farnborough	-	-	100
BMW China Capital B. V., The Hague	-	-	100
BMW Drivers Club Ltd., Farnborough	-	-	100
BMW Financial Services Czech Republic s. r.o., Prague	-	-	100
BMW Financial Services Slovakia s. r.o., Bratislava	-	-	100
BMW Group Benefit Trust Ltd., Farnborough	-	-	100
BMW Manufacturing Hungary Kft., Debrecen	-	-	100
BMW Manufacturing Russland OOO, Kaliningrad	-	-	100
BMW Mobility Development Center s. r.o., Prague	-	-	100
BMW Motorsport Ltd., Farnborough	-	-	100
BMW Poland sp. z o. o., Warsaw	-	-	100
BMW Russland Automotive OOO, Kaliningrad	-	-	100
John Cooper Garages Ltd., Farnborough	-	-	100
John Cooper Works Ltd., Farnborough	-	-	100
BMW Leasing, Moscow	-	-	100

Companies	Equity in € million	Profit / loss in € million	Capital investment in %
The Americas			
217-07 Northern Boulevard Corporation, Wilmington, Delaware	-	-	100
BMW Experience Centre Inc., Richmond Hill, Ontario	-	-	100
BMW i Ventures Inc., Wilmington, Delaware	-	-	100
BMW i Ventures LLC, Wilmington, Delaware	-	-	100
BMW Mobility Services LLC, Wilmington, Delaware	-	-	100
BMW Operations Corp., Wilmington, Delaware	-	-	100
BMW Shared Services LLC, Wilmington, Delaware	-	-	100
BMW Technology Corp., Wilmington, Delaware	-	-	100
Designworks / USA Inc., Newbury Park, California	-	-	100
MINI Business Innovation LLC, Wilmington, Delaware	-	-	100
Toluca Planta de Automoviles S. A. de C. V., Mexico City	-	-	100
Urban X Accelerator SPV LLC, Wilmington, Delaware	-	-	100
Africa			
BMW Automobile Distributors (Pty) Ltd., Midrand	-	-	100
BPF Midrand Property Holdings (Pty) Ltd., Midrand	-	-	100
Multisource Properties (Pty) Ltd., Midrand	-	-	100
Asia			
BMW Finance (United Arab Emirates) Ltd., Dubai	-	-	100
BMW Financial Services Singapore Pte Ltd., Singapur	-	-	100
BMW Hong Kong Services Ltd., Hong Kong	-	-	100
BMW India Foundation, Gurgaon	-	-	100
BMW India Leasing Private Ltd., Gurgaon	-	-	100
BMW Insurance Services Korea Co. Ltd., Seoul	-	-	100
BMW Middle East Retail Competency Centre DWC-LLC, Dubai	-	-	100
BMW Mobility Services Ltd., Sichuan Tianfu New Area (Chengdu Section)	-	-	100
BMW Parts Manufacturing (Thailand) Co., Ltd., Rayong Province	-	-	100
BMW Technology Office Israel Ltd., Tel Aviv	-	-	100
Herald Hezhong (Beijing) Automotive Trading Co. Ltd., Beijing	-	-	100

Companies	Equity in € million	Profit / loss in € million	Capital investment in %
THEPSATRI Co. Ltd., Bangkok	-	-	100
BMW Philippines Corp., Manila	-	-	70
BMW Financial Services Hong Kong Ltd., Hong Kong	-	-	51

BMW AG'S ASSOCIATED COMPANIES, JOINT VENTURES AND JOINT OPERATIONS AT 31 DECEMBER 2021

Companies	Equity in € million	Profit / loss in € million	Capital investment in %
Joint ventures - equity accounted			
DOMESTIC			
YOUR NOW Holding GmbH, Munich ⁸	897	- 337	50
IONITY Holding GmbH & Co. KG, Munich ⁸	209	- 35	20
FOREIGN			
BMW Brilliance Automotive Ltd., Shenyang ⁸	11,176	3,596	50
Associated companies - equity accounted			
FOREIGN			
THERE Holding B. V., Amsterdam ⁸	1,090	- 108	30
Joint operations - proportionately consolidated entities			
FOREIGN			
Spotlight Automotive Ltd., Zhangjiagang ⁸	-	-	50
Not equity accounted or proportionately consolidated entities			
DOMESTIC			
Encory GmbH, Unterschleißheim	-	-	50
The Retail Performance Company GmbH, Munich	-	-	50
PDB – Partnership for Dummy Technology and Biomechanics GbR, Gaimersheim	-	-	20
FOREIGN			
Bavarian & Co Co. Ltd., Incheon	-	-	20
BMW Albatha Finance PSC, Dubai	-	-	40
BMW Albatha Leasing LLC, Dubai	-	-	40
BMW ArcherMind Information Technology Co. Ltd., Nanjing	-	-	50
BMW AVTOTOR Holding B. V., Amsterdam	-	-	50
Critical TechWorks S. A., Porto	-	-	50

LIST OF INVESTMENTS AT 31 DECEMBER 2021

Companies	Equity in € million	Profit / loss in € million	Capital investment in %
DOMESTIC⁷			
Deutsches Forschungszentrum für Künstliche Intelligenz GmbH, Kaiserslautern	-	-	5
GSB Sonderabfall-Entsorgung Bayern GmbH, Baar-Ebenhausen	-	-	3
Hubject GmbH, Berlin	-	-	16
IVM Industrie-Verband Motorrad GmbH & Co. Dienstleistungs KG, Essen	-	-	22
Joblinge gemeinnützige AG Berlin, Berlin	-	-	10
Joblinge gemeinnützige AG Leipzig, Leipzig	-	-	17
Joblinge gemeinnützige AG Munich, Munich	-	-	6
Mobimeo GmbH, Berlin	-	-	10
Racer Benchmark Group GmbH, Landsberg am Lech	-	-	9
SGL Carbon SE, Wiesbaden	-	-	18
FOREIGN			
Northvolt AB, Stockholm	-	-	3
Solid Power, Inc., Wilmington, Delaware	-	-	6

¹ The amounts shown for the German subsidiaries correspond to the annual financial statements drawn up in accordance with German accounting requirements (HGB).

² The amounts shown for the foreign subsidiaries correspond to the annual financial statements drawn up in accordance with uniform IFRS rules. Equity and earnings not denominated in euro are translated into euro using the closing exchange rate at the balance sheet date.

³ Profit and Loss Transfer Agreement with BMW AG.

⁴ Profit and Loss Transfer Agreement with a subsidiary of BMW AG.

⁵ Exemption from drawing up a management report applied in accordance with § 264 (3) and § 264 b HGB.

⁶ Exemption from publication of financial statements applied in accordance with § 264 (3) and § 264 b HGB.

⁷ These entities are neither consolidated nor accounted for using the equity method due to their overall immateriality for the Group Financial Statements.

⁸ The amounts shown for entities accounted for using the equity method and for proportionately consolidated entities correspond to the annual financial statements drawn up in accordance with uniform IFRS rules. Equity not denominated in euro is translated into euro using the closing exchange rate at the balance sheet date, earnings are translated using the average rate.

⁹ First-time consolidation.

¹⁰ Deconsolidation in the financial year 2021: BMW Verwaltungs GmbH (Merger), BMW Leasing de Mexico S. A. de C. V. (Merger).

¹¹ Control on basis of economic dependence.

MEMBERS OF THE BOARD OF MANAGEMENT

Current Members of the Board of Management

OLIVER ZIPSE (*1964)

Chairman

ILKA HORSTMEIER (*1969)

Human Resources and Social Affairs, Labour Director

DR.-ING. MILAN NEDELJKOVIĆ (*1969)

Production

Mandates

- BMW (South Africa) (Pty) Ltd. **, Chairman
- BMW Motoren GmbH **, Chairman

PIETER NOTA (*1964)

Customer, Brands, Sales

Mandates

- Rolls-Royce Motor Cars Limited **, Chairman

DR. NICOLAS PETER (*1962)

Finance

Mandates

- BMW Brilliance Automotive Ltd. **, Chairman (until 10 February 2022 Deputy Chairman)

DR.-ING. JOACHIM POST (*1971)

Purchasing and Supplier Network (since 1 January 2022)

FRANK WEBER (*1966)

Development

Outgoing Members of the Board of Management

DR.-ING. ANDREAS WENDT (*1958)

Purchasing and Supplier Network
(until 31 December 2021)

General Counsel:

DR. ANDREAS LIEPE

* Not listed on the stock exchange

** Group mandate

— Membership of other statutory supervisory boards

— Membership of equivalent national or foreign boards of business enterprises

CURRENT MEMBERS OF THE SUPERVISORY BOARD

DR.-ING. DR.-ING. E. H. NORBERT REITHOFER (*1956)

Member since 2015, elected until the AGM 2025

Chairman of the Supervisory Board

Former Chairman of the Board of Management of BMW AG

Mandates

- Siemens Aktiengesellschaft
- Henkel Management AG*
- Henkel AG & Co. KGaA (Shareholders' Committee)

MANFRED SCHOCH¹ (*1955)

Member since 1988, elected until the AGM 2024

Deputy Chairman of the Supervisory Board

Chairman of the European and General Works Council

Industrial Engineer

¹ Company employees

² Union representatives

³ Member of senior management

* Not listed on the stock exchange

** Group mandate

— Membership of other statutory supervisory boards

— Membership in equivalent national or foreign boards of business enterprises

STEFAN QUANDT (*1966)

Member since 1997, elected until the AGM 2024

Deputy Chairman of the Supervisory Board

Entrepreneur

Mandates

- DELTON Health AG^{*,**}, Chairman
- DELTON Technology SE^{*,**}, Chairman
- Frankfurter Allgemeine Zeitung GmbH*
- AQTON SE^{*,**}, Chairman
- Entrust Corp.^{*,**}
- SOLARWATT GmbH^{*,**}

** Note: Mr Quandt is the sole shareholder of DELTON Health AG, DELTON Technology SE and AQTON SE. Mr Quandt holds majority interests in Entrust Corp. and SOLARWATT GmbH

STEFAN SCHMID¹ (*1965)

Member since 2007, elected until the AGM 2024

Deputy Chairman of the Supervisory Board

Chairman of the Works Council, Dingolfing

DR. RER. POL. KURT BOCK (*1958)

Member since 2018, elected until the AGM 2023

Deputy Chairman of the Supervisory Board

(since 12 May 2021)

Chairman of the Supervisory Board of BASF SE

Mandates

- BASF SE, Chairman
- FUCHS PETROLUB SE, Chairman

CHRISTIANE BENNER² (*1968)

Member since 2014, elected until the AGM 2024

Second Chairwoman of IG Metall

Mandates

- Continental AG, Deputy Chairwoman

DR. MARC BITZER (*1965)

Member since 12 May 2021, elected until the AGM 2025

Chairman and Chief Executive Officer of Whirlpool

Corporation

Mandates

- Whirlpool Corp.^{**}, Chairman
- Simex Trading AG*

BERNHARD EBNER¹ (*1978)

Member since 8 October 2021, appointed until the AGM 2024

Chairman of the Works Council, Landshut

RACHEL EMPEY (*1976)

Member since 12 May 2021, elected until the AGM 2024

Member of the Management Board of Fresenius Management SE (finance division)

Mandates

- Fresenius Kabi AG^{*,**}, Deputy Chairman
- Fresenius Medical Care Management AG^{*,**}

DR.-ING. HEINRICH HIESINGER (*1960)

Member since 2017, elected until the AGM 2022

Chairman of the Supervisory Board of ZF Friedrichshafen AG

Mandates

- Deutsche Post AG
- Fresenius Management SE^{*}
- ZF Friedrichshafen AG^{*}
(Chairman since 1 January 2022)

JOHANN HORN² (*1958)

Member since 14 May 2021, appointed until the AGM 2024

Head of Bavaria Region, IG Metall

Mandates

- EDAG Engineering GmbH^{*} (until 28 May 2021)
- Siemens Healthcare GmbH^{*}

SUSANNE KLATTEN (*1962)

Member since 1997, elected until the AGM 2024

Entrepreneur

Mandates

- ALTANA AG^{*}, Deputy Chairwoman
- SGL Carbon SE, Chairwoman
- SprinD GmbH^{*}
- UnternehmerTUM GmbH^{*}, Chairwoman

JENS KÖHLER¹ (*1964)

Member since 3 August 2021, appointed until the AGM 2024

Chairman of the Works Council, Leipzig

DR. DOMINIQUE MOHABEER¹ (*1963)

Member since 2012, elected until the AGM 2024

Member of the Works Council, Munich

ANKE SCHÄFERKORDT (*1962)

Member since 2020, elected until the AGM 2025

Member of supervisory boards

Mandates

- BASF SE (until 29 April 2022)
- Serviceplan Group Management SE^{*}
- Wayfair Inc.

PROF. DR. DR. H. C. CHRISTOPH M. SCHMIDT (*1962)

Member since 12 May 2021, elected until the AGM 2025

President of the RWI – Leibniz-Institut für Wirtschaftsforschung Essen

University Professor

Mandates

- Basalt-Actien-Gesellschaft^{*}
- Thyssen Vermögensverwaltung GmbH^{*}

DR. VISHAL SIKKA (*1967)

Member since 2019, elected until the AGM 2024

CEO & Founder, Vianai Systems, Inc.

Mandates

- Oracle Corporation

¹ Company employees

² Union representatives

³ Member of senior management

^{*} Not listed on the stock exchange

^{**} Group mandate

— Membership of other statutory supervisory boards

— Membership in equivalent national or foreign boards of business enterprises

SIBYLLE WANKEL² (*1964)

Member since 4 January 2022, appointed until the AGM 2024

1. Authorised representative and managing director of IG Metall's Munich Office

Mandates

— KraussMaffei Group GmbH*, Deputy Chairwoman (since 31 May 2021)

DR. THOMAS WITTIG³ (*1960)

Member since 2019, elected until the AGM 2024
Senior Vice President Financial Services

Mandates

— BMW Bank GmbH*,**, Chairman
— BMW Automotive Finance (China) Co., Ltd.***, Chairman

WERNER ZIERER¹ (*1959)

Member since 2001, elected until the AGM 2024
Member of the Works Council, Regensburg (Chairman until 31 October 2021)

¹ Company employees

² Union representatives

³ Member of senior management

* Not listed on the stock exchange

** Group mandate

— Membership of other statutory supervisory boards

— Membership in equivalent national or foreign boards of business enterprises

OUTGOING MEMBERS OF THE SUPERVISORY BOARD

DR. JUR. KARL-LUDWIG KLEY (*1951)

Member from 2008 to 12 May 2021

Deputy Chairman of the Supervisory Board (until 12 May 2021)

Chairman of the Supervisory Board of E.ON SE and Deutsche Lufthansa Aktiengesellschaft

Mandates

- E.ON SE, Chairman
- Deutsche Lufthansa Aktiengesellschaft, Chairman

VERENA ZU DOHNA² (*1975)

Member from 2019 to 31 December 2021

Head of Industrial Relations and Co-determination Policy with the Executive Board of IG Metall / (In-house) counsel

Mandates

- ABB AG

PROF. DR. DR. H. C. REINHARD HÜTTL (*1957)

Member from 2008 to 12 May 2021

Scientific Director and Managing Director

Shareholder of EUREF Energy Innovation GmbH

HORST LISCHKA² (*1963)

Member from 2009 to 12 May 2021

Former Secretary to the Executive Board of IG Metall

Mandates

- KraussMaffei Group GmbH*, Deputy Chairman (until 10 May 2021)
- MAN Truck & Bus SE*

WILLIBALD LÖW¹ (*1956)

Member from 1999 to 16 July 2021

Member of the Works Council, Landshut (Chairman until 13 July 2021)

SIMONE MENNE (*1960)

Member from 2015 to 12 May 2021

Member of supervisory boards

Mandates

- Deutsche Post AG
- Henkel AG & Co. KGaA
- Johnson Controls International plc
- Russell Reynolds Associates Inc.*

BRIGITTE RÖDIG¹ (*1963)

Member from 2013 to 1 October 2021

Member of the Works Council, Dingolfing

¹ Company employees

² Union representatives

³ Member of senior management

* Not listed on the stock exchange

** Group mandate

— Membership of other statutory supervisory boards

— Membership in equivalent national or foreign boards of business enterprises

Munich, 8 March 2022

Bayerische Motoren Werke

Aktiengesellschaft

The Board of the Management

Oliver Zipse

Ilka Horstmeier

Dr.-Ing. Milan Nedeljković

Pieter Nota

Dr. Nicolas Peter

Dr.-Ing. Joachim Post

Frank Weber

The following copy of the auditor's report also includes a "Report on the audit of the electronic renderings of the financial statements and the management report prepared for disclosure purposes in accordance with § 317 Abs. 3b HGB" ("Separate report on ESEF conformity"). The subject matter (ESEF documents) to which the Separate report on ESEF conformity relates is not attached. The audited ESEF documents can be inspected in or retrieved from the Federal Gazette.

INDEPENDENT AUDITOR'S REPORT

**To Bayerische Motoren Werke Aktiengesellschaft,
Munich**

**Report on the Audit of the Annual Financial
Statements and of the Management Report**

Audit Opinions

We have audited the annual financial statements of Bayerische Motoren Werke Aktiengesellschaft, Munich, which comprise the balance sheet as at 31 December 2021, and the Income Statement for the financial year from 1 January to 31 December 2021 and notes to the financial statements, including the presentation of the recognition and measurement policies. In addition, we have audited the management report of Bayerische Motoren Werke Aktiengesellschaft, which is combined with the group management report, for the financial year from 1 January to December 31, 2021. In accordance with the German legal requirements, we have not audited the content of those parts of the management report listed in the "Other Information" section of our auditor's report.

In our opinion, on the basis of the knowledge obtained in the audit,

- the accompanying annual financial statements comply, in all material respects, with the requirements of German commercial law and give a true and fair view of the assets, liabilities and financial position of the Company as at 31 December 2021 and of its financial performance for the financial year from 1 January to 31 December 2021 in compliance with German Legally Required Accounting Principles, and
- the accompanying management report as a whole provides an appropriate view of the Company's position. In all material respects, this management report is consistent with the annual financial statements, complies with German legal requirements and appropriately presents the opportunities and risks of future development. Our audit opinion on the management report does not cover the content of those parts of the management report listed in the "Other Information" section of our auditor's report.

Pursuant to § [Article] 322 Abs. [paragraph] 3 Satz [sentence] 1 HGB [Handelsgesetzbuch: German Commercial Code], we declare that our audit has not led to any reservations relating to the legal compliance of the annual financial statements and of the management report.

Basis for the Audit Opinions

We conducted our audit of the annual financial statements and of the management report in accordance with § 317 HGB and the EU Audit Regulation (No. 537 / 2014, referred to subsequently as "EU Audit Regulation") in compliance with German Generally Accepted Standards for Financial Statement Audits promulgated by the Institut der Wirtschaftsprüfer [Institute of Public Auditors in Germany] (IDW). Our responsibilities under those requirements and principles are further described in the "Auditor's Responsibilities for the Audit of the Annual Financial Statements and of the Management Report" section of our auditor's report. We are independent of the Company in accordance with the requirements of European law and German commercial and professional law, and we have fulfilled our other German professional responsibilities in accordance with these requirements. In addition, in accordance with Article 10 (2) point (f) of the EU Audit Regulation, we declare that we have not provided non-audit services prohibited under Article 5 (1) of the EU Audit Regulation. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions on the annual financial statements and on the management report.

Key Audit Matters in the Audit of the Annual Financial Statements

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the annual financial statements for the financial year from January 1 to December 31, 2021. These matters were addressed in the context of our audit of the annual financial statements as a

whole, and in forming our audit opinion thereon; we do not provide a separate audit opinion on these matters.

In our view, the matters of most significance in our audit were as follows:

1 Valuation of residual value risks

2 Valuation of provisions for statutory and non-statutory warranty obligations and product guarantees

Our presentation of these key audit matters has been structured in each case as follows:

1 Matter and issue

2 Audit approach and findings

3 Reference to further information

Hereinafter we present the key audit matters:

1 Valuation of residual value risks

1 BMWAG carries realization risks for leased products which are recognized by the affiliated companies of the segment "Financial Services" and partially assumes the residual value risks arising from this. Residual value risks are determined by comparing the contractually agreed residual value on a contract-by-contract basis with the expected residual value at the end of the customer contract. The other provisions recognized in the annual financial statements of BMWAG include provisions for residual value risk amounting to EUR 1,547 million (approximately 2.4% of total assets) as at December 31, 2021.

A key estimated value for the measurement of residual value risks is the expected residual value at the end of the

lease term. For the residual value forecasts BMW AG uses internally available data on historical empirical values, current market data and market estimates as well as forecasts by external market research institutes. The estimation of future proceeds from sales is subject to judgment due to the large number of assumptions to be made by the executive directors and the amount of data included in the determination. Against this background and due to the resulting significant uncertainties with regard to estimates in the context of measuring the residual values of the leased products, this matter was of particular significance in the context of our audit.

2 As part of our audit we obtained an understanding of the development of the residual values of leased products, the underlying residual value risks as well as the business processes for the identification, management, monitoring and measurement of residual value risks, among other things by inquiries and inspection of documents related to the internal calculation methods. Furthermore, we evaluated the appropriateness and effectiveness of the internal control system, particularly regarding to the determination of expected residual values. This included the evaluation of the propriety of the relevant IT-systems as well as the implemented interfaces therein by our IT specialists. In addition, we evaluated the appropriateness of the forecasting methods, the model assumptions as well as the parameters used for the measurement of the residual values based on the validations carried out by BMW AG. For this purpose, we inquired with BMW AG's experts responsible for the management and monitoring of residual value risks and inspected the internal analysis on residual value developments and residual value forecasts as well as the validation results. We examined the mathematical correctness of the forecast values using the key calculation steps.

Based on our audit procedures, we were able to satisfy ourselves that the methods and processes for determin-

ing the expected residual values of leased products underlying the valuation are appropriate and the assumptions and parameters included in the forecast model for the residual value are appropriate as a whole.

3 The Company's disclosures on the applied "Accounting policies, assumptions, judgments and estimations" are contained in the notes to the financial statements under "Accounting policies" and "Notes to the balance sheet".

2 Valuation of provisions for statutory and non-statutory warranty obligations and product guarantees

1 Provisions for statutory and non-statutory warranty obligations as well as product guarantees are included in the annual financial statements of BMWAG as a material component in "other provisions". The provisions for statutory and non-statutory warranty obligations and product guarantees amounted to EUR 2,876 million (approximately 4.4% of total assets) as at December 31, 2021. BMWAG is responsible for the legally required warranty and product guarantees in the respective sales market. In order to estimate the liabilities arising from statutory and non-statutory warranty obligations as well as product guarantees for vehicles sold, information on the type and volume of damages arising and on remedial measures is recorded and analyzed at vehicle model level. The expected amount of obligations is extrapolated from costs of the past and recognized as a provision in corresponding amount. For specific or anticipated individual circumstances, for example recalls, additional provisions are recognized.

The determination of provisions is associated with unavoidable estimation uncertainties and is subject to a high risk of change, depending on factors such as notification of detected defects as well as claims made by vehicle owners. Against this background, this matter was of particular significance during our audit.

2 In order to assess the appropriateness of the valuation method used for the determination of the provisions for statutory and non-statutory warranty obligations as well as product guarantees including the assumptions and parameters we primarily obtained an understanding of the process for determining the assumptions and parameters through discussions with the responsible employees of BMW AG. We also evaluated the appropriateness as well as effectiveness of controls for determining the assumptions and parameters. With the involvement of our IT-specialists, we checked the IT-systems used regarding their compliance. We compared the expenses for claims and technical actions with actual costs incurred in order to draw conclusions on the forecast accuracy. Based on a targeted sample of vehicle models, the mathematical correctness of the valuation model used was examined. We examined and evaluated the assumptions used by BMW AG concerning the extent to which the past values were representative of the expected susceptibility of damage, the expected value of damage per vehicle (comprising parts and labor input) as well as the expected assertion of claims from statutory and non-statutory warranties.

In our view, the method for the valuation of provisions for statutory and non-statutory warranty obligations as well as product guarantees is overall appropriate. Taking into consideration the information available, we believe that, overall, the measurement parameters and assumptions used by the executive directors are appropriate.

3 The Company's disclosures on the applied "Accounting policies, assumptions, judgments and estimations" are contained in the notes to the financial statements under "Accounting policies" and "Notes to the balance sheet".

Other Information

The executive directors are responsible for the other information. The other information comprises the following non-audited parts of the management report:

- the "Corporate Governance" section of the management report
- the disclosures marked with "[...]]" of the non-financial statement pursuant to § 289b Abs. 1 HGB and § 315d Abs. 1 HGB

The other information comprises further

- the statement on corporate governance pursuant to § 289f HGB und § 315d HGB
- all remaining parts of the publication "Annual report of BMW AG" – excluding cross-references to external information – with the exception of the audited annual financial statements, the audited management report and our auditor's report

Our audit opinions on the annual financial statements and on the management report do not cover the other information, and consequently we do not express an audit opinion or any other form of assurance conclusion thereon.

In connection with our audit, our responsibility is to read the other information mentioned above and, in so doing, to consider whether the other information

— is materially inconsistent with the annual financial statements, with the management report disclosures audited in terms of content or with our knowledge obtained in the audit, or

— otherwise appears to be materially misstated.

Responsibilities of the Executive Directors and the Supervisory Board for the Annual Financial Statements and the Management Report

The executive directors are responsible for the preparation of the annual financial statements that comply, in all material respects, with the requirements of German commercial law, and that the annual financial statements give a true and fair view of the assets, liabilities, financial position and financial performance of the Company in compliance with German Legally Required Accounting Principles. In addition, the executive directors are responsible for such internal control as they, in accordance with German Legally Required Accounting Principles, have determined necessary to enable the preparation of annual financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the annual financial statements, the executive directors are responsible for assessing the Company's ability to continue as a going concern. They also have the responsibility for disclosing, as applicable, matters related to going concern. In addition, they are responsible for financial reporting based on the going concern basis of accounting, provided no actual or legal circumstances conflict therewith.

Furthermore, the executive directors are responsible for the preparation of the management report that as a whole provides an appropriate view of the Company's position and is, in all material respects, consistent with the annual financial statements, complies with German legal requirements, and appropriately presents the opportunities and risks of future development. In addition, the executive directors are responsible for such arrangements and measures (systems) as

they have considered necessary to enable the preparation of a management report that is in accordance with the applicable German legal requirements, and to be able to provide sufficient appropriate evidence for the assertions in the management report.

The supervisory board is responsible for overseeing the Company's financial reporting process for the preparation of the annual financial statements and of the management report.

Auditor's Responsibilities for the Audit of the Annual Financial Statements and of the Management Report

Our objectives are to obtain reasonable assurance about whether the annual financial statements as a whole are free from material misstatement, whether due to fraud or error, and whether the management report as a whole provides an appropriate view of the Company's position and, in all material respects, is consistent with the annual financial statements and the knowledge obtained in the audit, complies with the German legal requirements and appropriately presents the opportunities and risks of future development, as well as to issue an auditor's report that includes our audit opinions on the annual financial statements and on the management report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with § 317 HGB and the EU Audit Regulation and in compliance with German Generally Accepted Standards for Financial Statement Audits promulgated by the Institut der Wirtschaftsprüfer (IDW) will always detect a material misstatement. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these annual financial statements and this management report.

We exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the annual financial statements and of the management report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our audit opinions. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls.
- Obtain an understanding of internal control relevant to the audit of the annual financial statements and of arrangements and measures (systems) relevant to the audit of the management report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an audit opinion on the effectiveness of these systems of the Company.
- Evaluate the appropriateness of accounting policies used by the executive directors and the reasonableness of estimates made by the executive directors and related disclosures.
- Conclude on the appropriateness of the executive directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in the auditor's report to the related disclosures in the annual financial statements and in the management report or, if such disclosures are inadequate, to modify our respective audit opinions. Our conclusions are based on the audit evidence obtained up to the date of our audi-

tor's report. However, future events or conditions may cause the Company to cease to be able to continue as a going concern.

- Evaluate the overall presentation, structure and content of the annual financial statements, including the disclosures, and whether the annual financial statements present the underlying transactions and events in a manner that the annual financial statements give a true and fair view of the assets, liabilities, financial position and financial performance of the Company in compliance with German Legally Required Accounting Principles.
- Evaluate the consistency of the management report with the annual financial statements, its conformity with German law, and the view of the Company's position it provides.
- Perform audit procedures on the prospective information presented by the executive directors in the management report. On the basis of sufficient appropriate audit evidence we evaluate, in particular, the significant assumptions used by the executive directors as a basis for the prospective information, and evaluate the proper derivation of the prospective information from these assumptions. We do not express a separate audit opinion on the prospective information and on the assumptions used as a basis. There is a substantial unavoidable risk that future events will differ materially from the prospective information.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with the relevant independence requirements, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, the related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the annual financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter.

Other Legal and Regulatory Requirements

Report on the Assurance on the Electronic Rendering of the Annual Financial Statements and the Management Report Prepared for Publication Purposes in Accordance with § 317 Abs. 3a HGB

Assurance Opinion

We have performed assurance work in accordance with § 317 Abs. 3a HGB to obtain reasonable assurance as to whether the rendering of the annual financial statements and the management report (hereinafter the "ESEF documents") contained in the electronic file BMW_AG_JA+LB_ESEF-2021-12-31.zip and prepared for publication purposes complies in all material respects with the requirements of § 328 Abs. 1 HGB for the electronic reporting format ("ESEF format"). In accordance with German legal requirements, this assurance work extends only to the conversion of the information contained in the annual financial statements and the management report into the ESEF format and therefore relates neither to the information contained within these renderings nor to any other information contained in the electronic file identified above.

In our opinion, the rendering of the annual financial statements and the management report contained in the electronic file identified above and prepared for publication purposes complies in all material respects with the requirements of § 328 Abs. 1 HGB for the electronic reporting format. Beyond this assurance opinion and our audit opinion on the accompanying annual financial statements and the accompanying management report for the financial year from January 1 to December 31, 2021 contained in the "Report on the Audit of the Annual Financial Statements and on the Management Report" above, we do not express any assurance opinion on the information contained within these renderings or on the other information contained in the electronic file identified above.

Basis for the Assurance Opinion

We conducted our assurance work on the rendering of the annual financial statements and the management report contained in the electronic file identified above in accordance with § 317 Abs. 3a HGB and the IDW Assurance Standard: Assurance Work on the Electronic Rendering, of Financial Statements and Management Reports, Prepared for Publication Purposes in Accordance with § 317 Abs. 3a HGB (IDW AsS 410 (10.2021)) and the International Standard on Assurance Engagements 3000 (Revised). Our responsibility in accordance therewith is further described in the "Auditor's Responsibilities for the Assurance Work on the ESEF Documents" section. Our audit firm applies the IDW Standard on Quality Management 1: Requirements for Quality Management in the Audit Firm (IDW QS 1).

Responsibilities of the Executive Directors and the Supervisory Board for the ESEF Documents

The executive directors of the Company are responsible for the preparation of the ESEF documents including the electronic renderings of the annual financial statements and the management report in accordance with § 328 Abs. 1 Satz 4 Nr. [number] 1 HGB.

In addition, the executive directors of the Company are responsible for such internal control as they have considered necessary to enable the preparation of ESEF documents that are free from material non-compliance with the requirements of § 328 Abs. 1 HGB for the electronic reporting format, whether due to fraud or error.

The supervisory board is responsible for overseeing the process for preparing the ESEF documents as part of the financial reporting process.

Auditor's Responsibilities for the Assurance Work on the ESEF Documents

Our objective is to obtain reasonable assurance about whether the ESEF documents are free from material non-compliance with the requirements of § 328 Abs. 1 HGB, whether due to fraud or error. We exercise professional judgment and maintain professional skepticism throughout the assurance work. We also:

- Identify and assess the risks of material non-compliance with the requirements of § 328 Abs. 1 HGB, whether due to fraud or error, design and perform assurance procedures responsive to those risks, and obtain assurance evidence that is sufficient and appropriate to provide a basis for our assurance opinion.
- Obtain an understanding of internal control relevant to the assurance work on the ESEF documents in order to design assurance procedures that are appropriate in the circumstances, but not for the purpose of expressing an assurance opinion on the effectiveness of these controls.
- Evaluate the technical validity of the ESEF documents, i. e., whether the electronic file containing the ESEF documents meets the requirements of the Delegated Regulation (EU) 2019/815 in the version in force at the date of

the annual financial statements on the technical specification for this electronic file.

- Evaluate whether the ESEF documents provide an XHTML rendering with content equivalent to the audited annual financial statements and to the audited management report.

Further Information pursuant to Article 10 of the EU Audit Regulation

We were elected as auditor by the annual general meeting on May 12, 2021. We were engaged by the supervisory board on June 24, 2021. We have been the auditor of the Bayerische Motoren Werke Aktiengesellschaft, Munich, without interruption since the financial year 2019.

We declare that the audit opinions expressed in this auditor's report are consistent with the additional report to the audit committee pursuant to Article 11 of the EU Audit Regulation (long-form audit report).

Reference to an other Matter – Use of the Auditor's Report

Our auditor's report must always be read together with the audited annual financial statements and the audited management report as well as the assured ESEF documents. The annual financial statements and the management report converted to the ESEF format – including the versions to be published in the Federal Gazette – are merely electronic renderings of the audited annual financial statements and the audited management report and do not take their place. In particular, the "Report on the Assurance on the Electronic Rendering of the Annual Financial Statements and the Management Report Prepared for Publication Purposes in Accordance with § 317 Abs. 3a HGB" and our assurance opinion contained therein are to be used solely together with the assured ESEF documents made available in electronic form.

German Public Auditor responsible for the engagement

The German Public Auditor responsible for the engagement is Andreas Fell.

Munich, 9 March 2022

PricewaterhouseCoopers GmbH

Wirtschaftsprüfungsgesellschaft

(sgd. Petra Justenhoven)

Wirtschaftsprüferin
(German Public Auditor)

(sgd. Andreas Fell)

Wirtschaftsprüfer
(German Public Auditor)

OTHER INFORMATION

RESPONSIBILITY STATEMENT BY THE COMPANY'S LEGAL REPRESENTATIVES

38. Responsibility Statement by the Legal Representatives of the Company pursuant to § 264 (2) sentence 3 and § 289 (1) sentence 5 HGB

"To the best of our knowledge, and in accordance with the applicable reporting principles, the Annual Financial Statements of Bayerische Motoren Werke Aktiengesellschaft give a true and fair view of the assets, liabilities, financial position and results of operations of the Company in accordance with German accounting principles, and the Management Report includes a fair review of the development and performance of the business and the position of the Company, together with a description of the principal opportunities and risks associated with the expected development of the Company."

Munich, 8 March 2022

Bayerische Motoren Werke
Aktiengesellschaft

The Board of Management

Oliver Zipse

Ilka Horstmeier

Dr.-Ing. Milan Nedeljković

Pieter Nota

Dr. Nicolas Peter

Dr.-Ing. Joachim Post

Frank Weber

TEN-YEAR COMPARISON

		2021	2020	2019	2018	2017	2016	2015	2014	2013	2012
Revenues ¹	€ million	88,526	75,040	84,691	78,355	79,215	75,350	72,384	66,599	60,474	58,805
Export ratio	%	84.3	81.5	82.2	82.4	82.8	82.4	83.0	81.7	81.5	79.6
Production											
Automobiles ²	Units	2,461,269	2,255,608	2,564,025	2,541,534	2,505,741	2,359,756	2,279,503	2,165,566	2,006,366	1,861,826
Motorcycles	Units	187,500	168,115	187,116	162,687	185,682	145,555	151,004	133,615	110,127	113,811
Deliveries											
Automobiles ²	Units	2,437,591	2,249,943	2,555,795	2,519,897	2,494,115	2,355,726	2,275,367	2,166,772	1,995,903	1,868,158
Motorcycles	Units	184,613	170,918	180,941	164,096	175,452	147,290	144,291	133,635	110,039	110,857
Capital expenditure	€ million	3,304	2,790	3,233	2,975	2,628	2,346	2,748	3,150	3,203	2,776
Depreciation, amortisation and impairment losses	€ million	2,846	2,646	2,573	2,470	2,350	2,233	2,072	1,890	1,732	1,613
Workforce at end of year ³		83,308	84,668	86,700	89,842	87,940	85,754	84,860	80,675	77,110	74,571
Tangible, intangible and investment assets ⁴	€ million	18,511	16,834	16,640	15,787	15,419	14,711	14,619	13,945	12,833	11,078
Current assets, prepayments and surplus of pension and similar plan assets over liabilities	€ million	46,194	40,806	39,179	29,748	26,053	21,588	20,358	20,291	20,932	20,887
Subscribed capital	€ million	662	660	659	658	658	657	657	656	656	656
Reserves	€ million	14,438	13,252	12,774	12,280	11,758	11,165	10,168	9,506	8,166	7,568
Equity	€ million	18,927	15,165	15,079	15,241	15,046	14,122	12,927	12,066	10,529	9,864
as % of tangible, intangible and investment assets	%	102.2	90.6	90.6	96.5	97.6	96.0	88.4	86.5	82.0	89.0
Balance sheet total	€ million	64,705	57,640	55,819	45,535	41,472	36,299	34,977	34,236	33,765	31,965
Cost of materials	€ million	66,246	57,425	63,425	57,726	56,065	53,862	52,128	47,008	43,402	42,178
Personnel expense	€ million	9,980	8,565	8,631	8,597	8,638	8,340	7,576	6,786	6,419	6,030
Taxes	€ million	1,085	232	789	891	1,579	1,327	1,831	1,934	1,674	1,666
Net profit	€ million	4,910	1,702	2,107	2,801	3,197	3,277	2,741	3,229	2,289	3,131
Dividend	€ million	3,827 ⁵	1,253	1,646	2,303	2,630	2,300	2,102	1,904	1,707	1,640
per share of common stock with a par value of € 1 each	€	5.80 ⁵	1.90	2.50	3.50	4.00	3.50	3.20	2.90	2.60	2.50
per share of preferred stock with a par value of € 1 each	€	5.82 ⁵	1.92	2.52	3.52	4.02	3.52	3.22	2.92	2.62	2.52

¹ Financial Reporting Implementation Act (BilRUG) applied with effect from the beginning of the financial year 2016. Comparative figures for 2015 not adjusted.

² Including supplies of series parts to BMW Brilliance Automotive Ltd., Shenyang.

³ From 2019 onwards adjusted due to a changed calculation method (details provided in BMW Group Annual Report 2019, BMW Group Management Report).

⁴ From 2013 onward including tangible, intangible and investment assets transferred in conjunction with the merger of BMW Peugeot Citroën Electrification GmbH, Munich;

From 2015 onward including property, plant and equipment transferred in conjunction with the merger of BMW Forschung und Technik GmbH, Munich.

⁵ Proposed by the Board of Management.

FINANCIAL CALENDAR

2022

16 March 2022

BMW Group Annual Conference. Media Day

17 March 2022

BMW Group Annual Conference. Analyst and Investor Day

5 May 2022

Quarterly Statement to 31 March 2022

11 May 2022

Annual General Meeting

3 August 2022

Half-Year Report to 30 June 2022

3 November 2022

Quarterly Statement to 30 September 2022

2023

15 March 2023

BMW Group Report 2022

15 March 2023

BMW Group Annual Conference. Media Day

16 March 2023

BMW Group Annual Conference. Analyst and Investor Day

4 May 2023

Quarterly Statement to 31 March 2023

11 May 2023

Annual General Meeting

3 August 2023

Half-Year Report to 30 June 2023

3 November 2023

Quarterly Statement to 30 September 2023

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DIE BMW GROUP IM INTERNET

Further information about the BMW Group is available online at:

➤ www.bmwgroup.com

Investor Relations information is available directly at:

➤ www.bmwgroup.com/ir

Information about the various BMW Group brands is available at:

➤ www.bmw.com

➤ www.mini.com

➤ www.rolls-roycemotorcars.com

➤ www.bmw-motorrad.com

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