

BMW GROUP Q4-24 & FY-24-25 consensus

of estimates included: 13

Estimates collected between January 28 and January 30, 2025

In € million (unless stated otherwise)

BMW Group	Q4-24	FY-24	FY-25
Retail sales (in units)	698,018	2,452,203	2,501,284
Revenues	41,857	147,713	150,288
Cash R&D expenditure	2,347	8,720	8,304
EBIT	2,539	12,178	12,220
EBT	2,605	11,443	11,727
Net income	1,719	7,654	7,909
EPS - ordinary share (in €)	3.61	11.94	12.62
DPS - ordinary share (in €)	-	4.33	4.54
Automotive segment			
Revenues	36,082	126,725	128,817
EBIT	1,996	8,070	8,894
EBT	2,078	7,745	8,768
Motorcycles segment			
Revenues	633	3,203	3,288
EBT	(42)	205	232
Financial services segment			
Revenues	9,551	38,085	38,596
EBT	535	2,776	2,631
Other entities & eliminations			
Revenues	(4,233)	(19,374)	(19,424)
EBT	(40)	757	185
Cash flow			
Free Cash Flow Automotive Segment*	4,392	4,180	4,994
Margins			
Group EBIT margin	6.1%	8.2%	8.1%
Group EBT margin	6.2%	7.7%	7.8%
Automotive segment EBIT margin	5.5%	6.4%	6.9%
Motorcycles segment EBT margin	-6.6%	6.4%	7.1%

*CF from operating activities minus CF from investing activities adjusted for marketable securities and term deposits

Disclaimer

The consensus figures are arithmetic averages of estimates received from analysts. BMW AG approached 25 analysts covering BMW in their regular reports to provide their estimates in the format of the above excel sheet. 13 have been included in the consensus to arrive at the figures in the table above.

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