BMW GROUP

BMW ANNUAL GENERAL MEETING 2023. INVESTOR PRESENTATION.

9 M 4

INVESTOR RELATIONS.

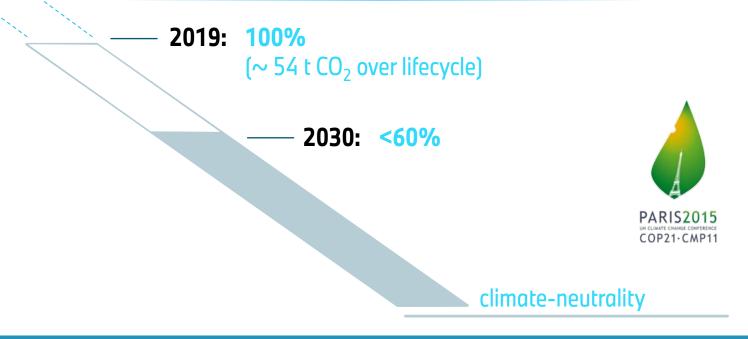
BMW – Annual General Meeting 2023 – Investor presentation – March 2023

1	General topics.
2	AGM – Agenda and format.
3	Item 2 – Utilisation of unappropriated profit (dividend).
4	Item 5 – Approval of the Remuneration Report.
5	Item 7 – Election to the Supervisory Board (Re-election of Dr Kurt Bock).
6	Item 8.1 – Amendments to the Articles of Incorporation to authorise the Board of Management to hold virtual general meetings of shareholders (limited to a 2 year period).
7	Item 8.2 – Amendment to the Articles of Incorporation concerning the attendance of the Supervisory Board members in the virtual general meeting of shareholders (physical attendance as standard).

SUSTAINABILITY & PARIS AGREEMENT: TAKING ACTION TODAY ON THE ROAD TO CARBON NEUTRALITY.

BMW GROUP CARBON FOOTPRINT PER VEHICLE

Our goal is to achieve a real and substantial reduction over a foreseeable period, during which we can exert an active influence and take personal responsibility.



CO₂ targets are officially validated by the **Science-Based Targets Initiative** (SBTI).



BMW Group was the first German carmaker to join the **"Business Ambition for 1.5°C"**.

It also automatically makes us a member of the UN's Race to Zero programme.

THE BMW GROUP PUBLISHES AN INTEGRATED REPORT. SUSTAINABILITY IS CLEARLY COMMITTED BY THE BOARD.

BMW Group Report



Climate Engagement Report



Board



50% of the bonus performance component (STI) of the BMW AG board salaries are linked to ESG-targets.¹



50% of the share based remuneration (LTI) in 2022 was linked to ESG-targets as well.¹

Source: BMW Group Report 2022

AA

... and voluntary reports corresponding international standards e.g.:

MSCI

ESG RATINGS

with sustainability activities also highlighted in external ESG-ratings.



1 Based on target remuneration 2 from 2022

1	General topics.
2	AGM – Agenda and format.
3	ltem 2 – Utilisation of unappropriated profit (dividend).
4	Item 5 – Approval of the Remuneration Report.
5	Item 7 – Election to the Supervisory Board (Re-election of Dr Kurt Bock).
6	Item 8.1 – Amendments to the Articles of Incorporation to authorise the Board of Management to hold virtual general meetings of shareholders (limited to a 2 year period).
7	Item 8.2 – Amendment to the Articles of Incorporation concerning the attendance of the Supervisory Board members in the virtual general meeting of shareholders (physical attendance as standard).

BMW AGM 2023. OVERVIEW ON THE AGENDA AND RESOLUTION ITEMS.*

	Subject	Voting
ltem 1	Company and Group Financial Statements, Management Report and Report of the Supervisory Board	No voting
ltem 2	Utilisation of unappropriated profit Management proposal: Dividend distribution of \in 8.52 per preference share and \in 8.50 per common share	Yes No Abstain
Item 3	Ratification of the acts of the Board of Management (collective vote)	Yes No Abstain
Item 4.1 to 4.22	Ratification of the acts of the Supervisory Board (single vote)	Yes No Abstain
ltem 5	Approval of the remuneration report	Yes No Abstain
ltem 6	Election of the auditor Management proposal: PricewaterhouseCoopers GmbH Wirtschaftsprüfungsgesellschaft, Frankfurt/Main	Yes No Abstain
ltem 7	Election to the Supervisory Board Management proposal: Re-election of Dr Kurt Bock	Yes No Abstain
Item 8.1	Amendments to the Articles of Incorporation to authorise the Board of Management to hold virtual general meetings of shareholders	Yes No Abstain
Item 8.2	Amendment to the Articles of Incorporation concerning the attendance of the Supervisory Board members in the virtual general meeting of shareholders	Yes No Abstain

* Abridged representation. The wording of the agenda items and the proposed resolutions as published in the Federal Gazette (Bundesanzeiger) on 22 March 2023 shall be authoritative.

BMW AGM 2023. FORMAT OF AGM AND SHAREHOLDER RIGHTS.

AGM FORMAT

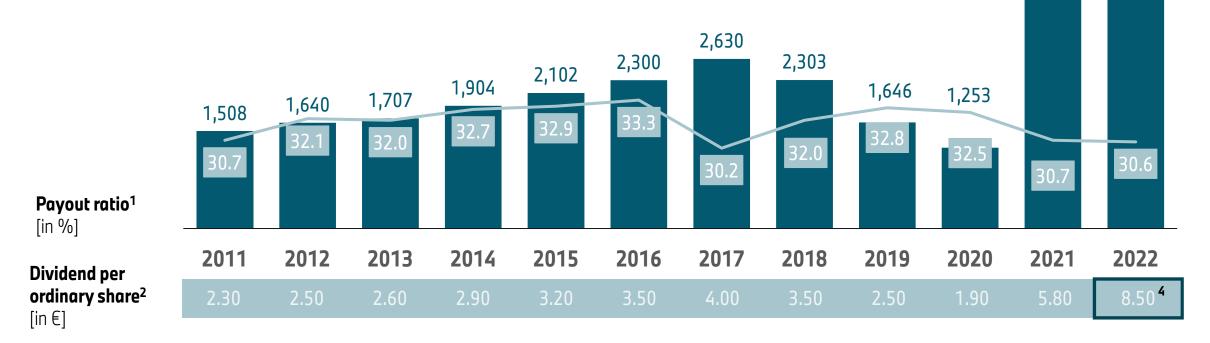
Format	The Annual General Meeting (AGM) will be held as a virtual AGM without the physical presence of the shareholders or their proxies – with the exception of the proxies of the Company.
SHAREHOLDER RIGHTS	
Right to speak	 Duly registered shareholders have the right to speak at the AGM. The right to speak is exercised by means of a live video communication via the online service. Motions, voting proposals, questions and follow-up questions may form part of the speech.
Right to ask questions	 Duly registered shareholders are entitled to request information by the Management Board about the Company's affairs at the AGM. Right to ask questions may be exercised at the AGM by means of live video communication via the online service (i.e. as part of the right to speak).
Right to submit statements	 Duly registered shareholders may submit statements on the items on the agenda in text form or by video. Statements are published in the online service, which is accessible by duly registered shareholders before and during the AGM.

1	General topics.
2	AGM – Agenda and format.
3	ltem 2 – Utilisation of unappropriated profit (dividend).
4	Item 5 – Approval of the Remuneration Report.
5	Item 7 – Election to the Supervisory Board (re-election of Dr Kurt Bock).
6	Item 8.1 – Amendments to the Articles of Incorporation to authorise the Board of Management to hold virtual general meetings of shareholders (limited to a 2 year period).
7	Item 8.2 – Amendment to the Articles of Incorporation concerning the attendance of the Supervisory Board members in the virtual general meeting of shareholders (physical attendance as standard).

ITEM 2 – DIVIDEND. CONSISTENTLY RELIABLE DIVIDEND PAYOUTS TO BMW SHAREHOLDERS.

Total Dividend payout to BMW AG shareholders [in m \in]

Strategic Target Payout Ratio: 30-40%.



1 Payout ratio: Payout-sum to shareholders of BMW AG divided by net income (since 2022 net income attributable to shareholders of BMW AG.)

2 According to the articles of association, preferred shares receive an additional dividend of €0.02 per share.

3 The payout amount and ratio are preliminary. As a result of the ongoing share buyback program, the number of dividend-bearing shares is expected to decrease up to the AGM

4 Proposed dividend.

5,481³

3,827

1	General topics.
2	AGM – Agenda and format.
3	ltem 2 – Utilisation of unappropriated profit (dividend).
4	Item 5 – Approval of the Remuneration Report.
5	Item 7 – Election to the Supervisory Board (Re-election of Dr Kurt Bock).
6	Item 8.1 – Amendments to the Articles of Incorporation to authorise the Board of Management to hold virtual general meetings of shareholders (limited to a 2 year period).
7	Item 8.2 – Amendment to the Articles of Incorporation concerning the attendance of the Supervisory Board members in the virtual general meeting of shareholders (physical attendance as standard).

ITEM 5 – SUMMARISED OVERVIEW. APPROVAL OF THE REMUNERATION REPORT (1/2).

- For financial year 2022, the **remuneration system**, which has been in force since 2021, has **remained unchanged**. Target remunerations within the three remuneration levels remained constant; special payments were not granted.
- The Supervisory Board has determined the remuneration of the members of the Board of Management within the framework of the remuneration system. No use was made of the option to make adjustments due to extraordinary developments.
- The caps for the overall remuneration as well as for the components of the variable remuneration were observed.
- The Supervisory Board saw no reason to withhold or reclaim variable salary components as part of the **malus/clawback provisions**.
- The remuneration report for financial year 2021 was prepared in accordance with the requirements of Section 162 of the German Stock Corporation Act (AktG) for the first time and approved by the 2022 AGM by a majority of 90.29%. In view of the high level of approval, there has been no fundamental change in the reporting format in the current year. Transparency was further increased through additional information on compliance with the maximum compensation.
- In addition to the legally required formal examination the auditing firm PwC has audited the remuneration report by way of a voluntary substantive examination.

ITEM 5 – SUMMARISED OVERVIEW. APPROVAL OF THE REMUNERATION REPORT (2/2).

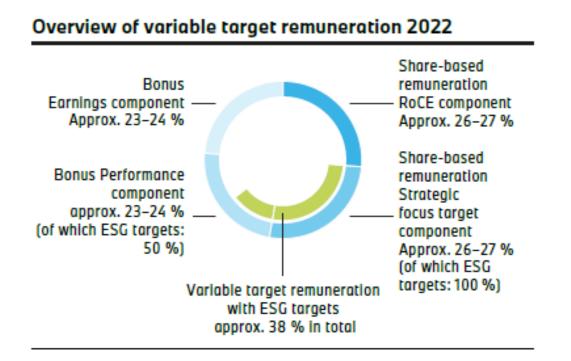
- Approximately 38 % of the variable target remuneration for vesting year 2022 was linked to environmental, social or governance targets (ESG-targets). The share of the actual variable remuneration for vesting year 2022 linked to ESGtargets amounts to approximately 32 %.*
- The share of the long-term share-based remuneration (LTI, personal cash investment amount) amounts to approximately 51 % of the total variable remuneration for vesting year 2022.
- Based on the share ownership guidelines the personal cash investment amount has to be used by the board members to acquire BMW shares with a minimum holding period of four years.
- The remuneration granted for the financial year 2022 as set out in the remuneration report includes, according to the requirements of section 162 AktG, the performance cash plan 2020-2022 and the share-based remuneration component (matching component) 2017, which are variable remuneration components granted for earlier vesting years (2017, 2020). The remuneration vested in the financial year 2022 is shown under section II.11of the remuneration report (page 297 et seq. of the BMW Group Report).
- The remuneration for the members of the supervisory board remained unchanged. In accordance with the articles of association, the remuneration of the supervisory board members consists of a fixed remuneration only.

* Statements on the relative proportion of remuneration components relate to remuneration for the vesting year 2022, unless otherwise noted.

TARGET ACHIEVEMENT VARIABLE REMUNERATION FOR VESTING YEAR 2022.¹

					Minimum value	Target value	Maximum value	Actual value	Target achievement
			Profit attributable to shareholders of BMW A((in \in billion)	Ĵ	3.0	5.3	11.0	17.9	
	Base remuneration		Group return on sales after tax (in %)		3.0	5.6	9.0	13.0	180 %
Fixed remuneration	and fringe benefits			Weighting ²	Minimum value	Target value	Maximum value	Actual value	Target achievement
	Earnings		Interdepartmental targets – ESG	50 %	0 %	100 %	180 %	104.0 %	
Bonus	component		Interdepartmental targets – Other	40 %	0 %	100 %	180 %	87.5 %	98-99 %
Bollus	Performance component		Departmental targets	10 %	0 %	100 %	180 %	[106.9- 116.3 %]³	
Share-based	Personal cash			Weighting ²	Minimum value	Target value	Maximum value	Actual value	Target achievement
remuneration (LTI)	on (LTI) investment amount		RoCE in the Automotive Segment (in %)	50 %	12	15	21	18.1	141 %
		Į	Strategic focus targets						
			Reduce CO_2 fleet emissions in the EU (g/km)	25 %	125	112	98	105.0	140 %
			Sales of all-electric vehicles (units)	12.5 %	170,000	230,000	375,000	215,752	88 %
1 Simplified depiction. For a detailed description see page 271 et. seqq. of the BMW Group Report 2022. 2 Target level. 3Individual target achievement.		Sales of plug-in hybrid vehicles (units)	12.5 %	167,000	223,000	370,000	218,040	96 %	

OVERVIEW VARIABLE TARGET REMUNERATION FOR VESTING YEAR 2022. ESG TARGETS.



- Variable target remuneration for vesting year 2022:
 - Bonus and
 - Share-based remuneration (LTI).

Targets for the variable remuneration for vesting year 2022:

- 50 % of the long term share-based remuneration (LTI) target amount is linked to ESG targets. These comprise targets to reduce fleet carbon emissions in the EU (E) and to increase electrified vehicle sales (E).
- 50% of the bonus target amount is linked to ESG targets. These comprise, inter alia, environmental innovation performance (E), development of the Company's reputation (G), adaptability (ESG), employer attractiveness (S), leadership performance (S) as well as achievement of diversity targets (S) and preventive activities in ensuring compliance (G).

SHARE-BASED REMUNERATION (LTI): STRATEGIC FOCUS TARGETS.

	Weighting ¹	Minimum value	Target value	Maximum value	Actual value	Extent target achievement
RoCE Automotive Segment (in %) ²	50 %	12 (PY: 10)	15 (PY: 16)	21 (PY: 45)	18.1 (PY: 59.9)	141 % (PY: 180 %)
Reduction of fleet CO2 emissions in the EU (in g/km) ³	25 %	125 (PY: 125)	112 (PY: 114)	98 (PY: 100)	105.0 (PY: 115.9)	140 % (PY: 91 %)
Global sales of all- electric vehicles (BEV) in units	12.5 %	170,000 (PY: 75,000)	230,000 (PY: 101,000)	375,000 (PY: 170,000)	215,752 (PY: 103,854)	88 % (PY: 103 %)
Global sales of plug-in hybrid vehicles (PHEV) in units	12.5 %	167,000 (PY: 180,000)	223,000 (PY: 241,000)	370,000 (PY: 400,000)	218,040 (PY: 224,450)	96 % (PY: 86 %)

¹ Within the target structure.

² Deviations of the target values to the previous year are also due to the redefinition of the key figure with effect from financial year 2022; see details in the remuneration report (page 278 of the BMW Group Report 2022). ³ Legal limit 127,5 g/km.

TARGET AND ACTUAL REMUNERATION FOR VESTING YEAR 2022.¹

		Chairm of the bo Target remu	ard ²	Chairm of the bo Actual remu	ard ²	Board me 1 st period o Target remu	f office ³	Board me 1 st period of Actual remu	^f office ³	•	f office ⁴	Board me 2 nd period ol Actual remur	f office ⁴
	-	in €	in %	in€	in %	in€	in %	in E	in %	in€	in %	in €	in %
Fired	Fixed remuneration	1,950,000	30	1,950,000	25	900,000	30	900,000	24	1,050,000	30	1,050,000	24
Fixed remuneratior	Fringe benefits ⁵	50,000	1	17,249	0.2	50,000	2	50,000	1	50,000	1	50,000	1
remoneration	Total	2,000,000	31	1,967,249	25	950,000	32	950,000	26	1,100,000	31	1,100,000	25
	Bonus												
	Earnings component	1,050,000	16	1,890,000	24	475,000	16	855,000	23	575,000	16	1,035,000	24
	Performance component ⁵	1,050,000	16	1,039,500	13	475,000	16	465,500	13	575,000	16	563,500	13
Variable remuneratior	SbR (personal cash investment 1 amount)												
	RoCE component	1,175,000	18	1,656,750	21	550,000	18	775,500	21	640,000	18	902,400	21
	Strategic focus target component	1,175,000	18	1,363,000	17	550,000	18	638,000	17	640,000	18	742,400	17
	Total	4,450,000	69	5,949,250	75	2,050,000	68	2,734,000	74	2.430,000	69	3,243,500	75
	Target total remuneration ⁶ / Remuneration vesting year 2022 (2021) ⁷	6,450,000	100	7,916,499 (8,177,168)	100	3,000,000	100	3,684,000 (3,808,625)	100	3,530,000	100	4,343,300 (4,490,100)	100
	Contribution to the company pension scheme / Service cost ⁸	700,000		712,729		400,000		400,000		400,000		400,000	

¹ Simplified presentation. The target remuneration is set out on p. 267 et seqq. and the actual remuneration on p. 286 et seqq. of the BMW Group Report 2022. Due to rounding, it is possible that the percentages presented here may not be an exact reflection of the absolute values to which they relate.

² Oliver Zipse.

³ Joachim Post, Frank Weber.

⁴ Or as of fourth year of mandate. Pieter Nota, Nicolas Peter, Ilka Horstmeier (since 1st Nov. 2022), Milan Nedeljković (since 1st October 2022).

⁵ Exemplary value of fringe benefits and of a performance factor for the bonus of 0.98 (with exception of the actual remuneration for Oliver Zipse).

⁶ Excluding a contribution to the company pension scheme. Contributions to the pension scheme do not qualify as remuneration within the meaning of section 162 AktG, subsequent pension payments qualify as such.

⁷ The calculation of the total remuneration in the remuneration report 2022 in some cases includes, in accordance with section 162 AktG, variable remuneration components granted for earlier vesting years (performance cash plan 2020-2022, matching component 2017). ⁸ Exemplary value (with exception of the actual remuneration for Oliver Zipse). The service cost are not part of the remuneration according to section 162 AktG. They reflect the expense recognized by BMW and are not paid out to the board members.

REMUNERATION SYSTEM FOR THE BOARD OF MANAGEMENT OVERVIEW OF COMPENSATION COMPONENTS.

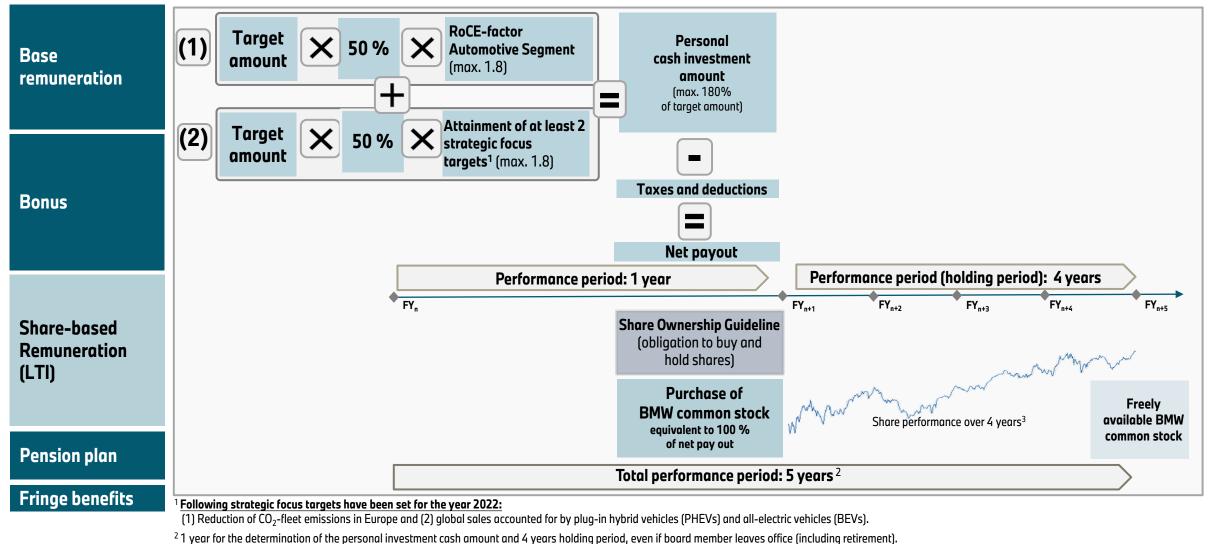
Base salary	 Fixed remuneration 	General aspects
~ 27 % ^{1,4}		• Maximum remuneration (€ 9.85m; € 5.5m, respectively € 4.925m ²).
Bonus	 Financial goals Non-financial goals 	• ESG criteria as a part of the performance criteria.
~ 30 % ^{1,4} Share-based remuneration (LTI)	 Target achievement 0 – 180 % RoCE⁵ (Automotive Segment) At least 2 strategic focus targets 	• Peer group comparison within selected targets.
~ 33 % ^{1,4}	Target achievement 0 – 180 %	Clawback and Malus clauses related to variable compensation.
Retirement benefits ⁶ ~ 10 % ^{1,3,4}		 ¹ Schematic representation of the proportions based on the target remuneration for the Chairman of the Board of Management for financial year 2022 as an example. ² Chairman of the Board of Management, member of the Board of Management in the 2nd period of office or 4th ye of mandate, and member of the Board of Management in 1st period of office.
Fringe benefits ⁷ ~ 0.2 % ^{1,4}		 ³ Pension contribution p.a ⁴ Due to roundings, percentage values may not add up to 100 %. ⁵ Return on Capital Employed (RoCE). A description can be found in the BMW Group Report 2022, p. 46 et seqq. ⁶ Further details can be found in the BMW Group Report 2022, p. 281-282. ⁷ Based on contractual agreements; main points cover non-cash benefits from the use of company cars and the B chauffeur service, insurance premiums, contributions towards security systems, employee discounts.

REMUNERATION SYSTEM FOR BOARD OF MANAGEMENT. BONUS DETAILS.

	(1)	Earning	is Compo	nent - "Fii	nancial Goals	u			
Base remuneration		Targe amoun		〈 50	% ×	Earnings factor (max. 1.800)			
		Basis:			attributable to she post-tax return o	areholders of BMW AG.			
		Performanc	e period:	<u>1 year</u>		····			
		Daufaum	C		Nen Finen				
Bonus	(2)	Perform	nance Col	nponent –	"Non-Financ	iai Goais"			
		Targe amoun		< 50	% 🗙	Performance factor (max. 1.80)			
			Weighting ¹	Criteria		(11474-1166)	1		Total
		Departmental targets	10 %			each board member in managing the department and progress in			
					vation performance (•			
Share-based					elop the Company's re pliance)	eputation (corporate reputation, preventive activities in ensuring			
remuneration		In the second seco				in training and further education, sustainability)	ESG-criteria 50 % ^{1,2}		
(LTI)		inter- departmental			loyer attractiveness				
		targets	90 %			(employee satisfaction)			
					and market position		_		
					vation performance (e	economic) duct, customer service quality)	Further criteria		
Pension plan							40 %		
	10. Development of reputation (e.g. brand strength)								
Fringe benefits		Performanc	e period:	<u>1 year; t</u>	rend evaluation ov	/er 3 years	· · · · · · · · · · · · · · · · · · ·	J	

1 Within the target structure. 2 Criteria from the areas of environment, social and governance (ESG).

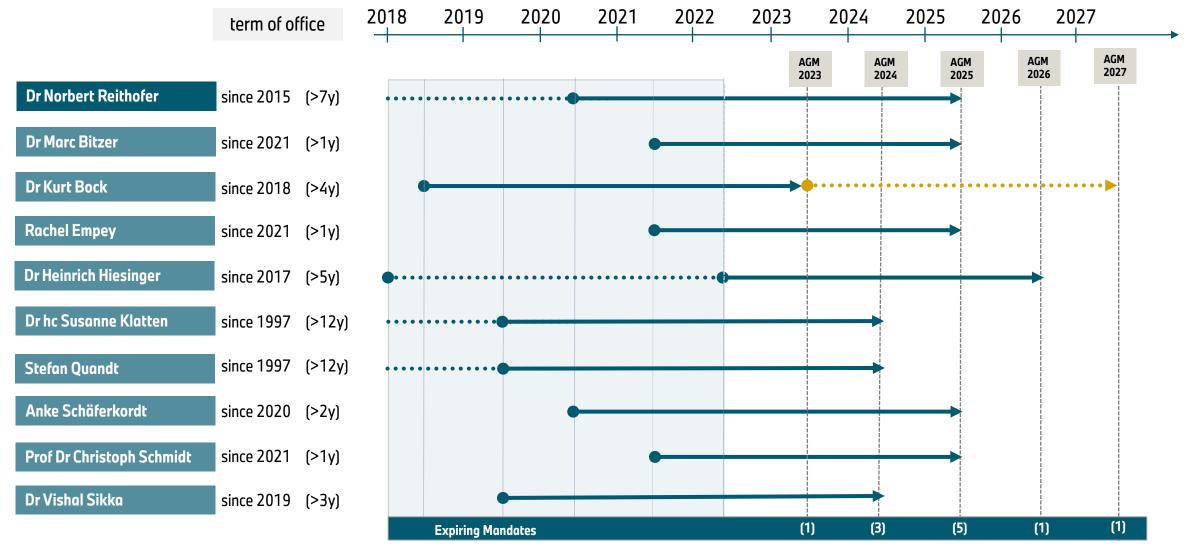
REMUNERATION SYSTEM FOR BOARD OF MANAGEMENT. SHARE-BASED REMUNERATION DETAILS.



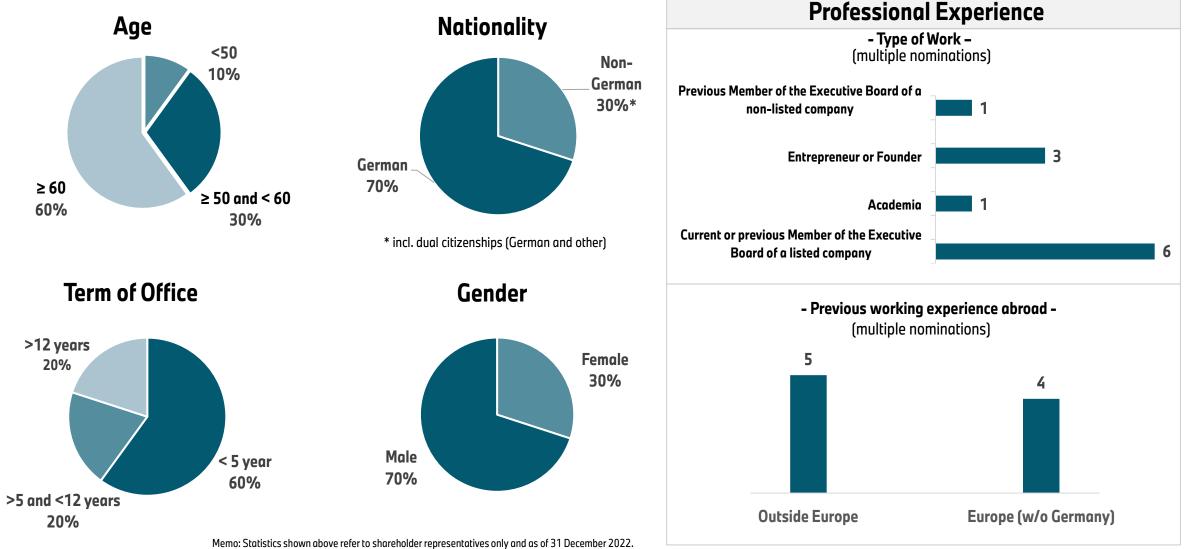
³ Examplary illustration of price development.

1	General topics.
2	AGM – Agenda and format.
3	ltem 2 – Utilisation of unappropriated profit (dividend).
4	Item 5 – Approval of the Remuneration Report.
5	Item 7 – Election to the Supervisory Board (Re-election of Dr Kurt Bock).
6	Item 8.1 – Amendments to the Articles of Incorporation to authorise the Board of Management to hold virtual general meetings of shareholders (limited to a 2 year period).
7	Item 8.2 – Amendment to the Articles of Incorporation concerning the attendance of the Supervisory Board members in the virtual general meeting of shareholders (physical attendance as standard).

BMW AG – SUPERVISORY BOARD. STAGGERED TERMS FOR SHAREHOLDER REPRESENTATIVES.



BMW AG SUPERVISORY BOARD – SHAREHOLDER REPRESENTATIVES. WELL BALANCED STRUCTURE.



BMW AG – SUPERVISORY BOARD. STAGGERED TERMS FOR SHAREHOLDER REPRESENTATIVES.



ITEM 7 – ELECTIONS TO THE SUPERVISORY BOARD. DR KURT BOCK (INDEPENDENT MEMBER / AUDIT COMMITTEE CHAIR).



Dr rer pol Kurt Wilhelm Bock, Chairman of the Supervisory Board of BASF SE

- Since 2020: **Chairman of the Supervisory Board** of **BASF SE**. Previously **CEO** (2011–2018) **and member of the board** (2003–2011) **of BASF SE** and several management positions in the area of finance within the BASF Group and the Bosch Group (from 1985 on).
- Particular knowledge and experience in the application of **accounting principles** and **internal control & risk management systems** as well as in **auditing financial statements –** including **sustainability reporting** and its **audit**.

Composition targets and competency profile

- **Independent** in accordance with recommendations C.6 and C.7 of the GCGC (German Corporate Governance Code).
- International experience and special expertise in one or more markets outside Germany that are important for the company.
- Experience in **managing** and **supervising** another **large company**.
- Expertise in the following business-relevant topics: corporate strategy, purchasing/supply chains, finance/accounting/audit, capital markets, compliance, IT/digitalisation/artificial intelligence, change management/business transformation.
- Expertise on Company-relevant issues of environmental sustainability.

Membership in other statutory supervisory boards and equivalent national or foreign company boards

• BASF SE (chairman)

Election Proposal

• Period of office from the end of the AGM 2023 until the end of the AGM at which the ratification of the acts of the Supervisory Board is resolved for the year 2026 (4 years).

BMW AG – SUPERVISORY BOARD COMPOSITION.



BMW AG – PRESIDING BOARD AND SUPERVISORY BOARD COMMITTEES.

Presiding Board (Präsidium)	Personnel Committee (Personalausschuss)			mmittee ausschuss)	Nomination Committee (Nominierungsausschuss)		Mediation Committee (Vermittlungsausschuss)			
Norbert eithofer airman	Dr Norbert Reithofer Chairman	Dr Martin Kimmich	Dr Kurt Bock Chairman, Financial Expert (Audit & Accounting)	Dr Norbert Reithofer Financial Expert (Audit)	Dr Norbert Reithofer Chairman	Dr Kurt Bock	Dr Norbert Reithofer	Dr Martin Kimmich		
efan Quandt	Stefan Quandt	Stefan Schmid	Dr Martin Kimmich	Stefan Quandt	Dr hc Susanne Klatten	Stefan Quandt	Stefan Quandt	Stefan Schmid		
• Kurt Bock	Dr Kurt Bock		Stefan Schmid	Rachel Empey	Change Audit Com		Committee on 1 Octob	er 2022: Rochel		
			Dr Dominique	Financial Expert (Audit & Accounting)	 Two additional members joined the Audit Committee on 1 October 2022: Rachel Empey (shareholder representative) and Dr Dominique Mohabeer (employee representative). Their appointment further increased the independence, financial expertise and diversity of the Audit Committee. Source: pg. 11, Statement on Corporate Governance 2022 https://www.bmwgroup.com/content/dam/grpw/websites/bmwgroup_com/company/downloads/en/2023/Sta tement_on_Corporate_Governance_2022.pdf 					

	SUPERVISORY BOARD'S SKILLS MATRIX (1)	Norbert Reithofer	Manfred Schoch ¹	Martin Kimmich ²	Stefan Quandt	Stefan Schmid	Kurt Bock	Christiane Benner	Marc Bitzer	Bernhard Ebner	Rachel Empey
	Initial appointment	2015	1988	2023	1997	2007	2018	2014	2021	2021	2021
	Independent in acc. with the GCGC (C.6 et seq.)	\checkmark	n/a	n/a		n/a	\checkmark	n/a	\checkmark	n/a	\checkmark
Diversity	Gender	m	m	m	m	m	m	f	m	m	f
	Year of birth	1956	1955	1972	1966	1965	1958	1968	1965	1978	1976
Div	Nationality	DE	DE	DE	DE	DE	DE	DE	DE	DE	UK, DE
	International experience	\checkmark	\checkmark		\checkmark		\checkmark	\checkmark	\checkmark		\checkmark
	Company knowledge	\checkmark	\checkmark	\checkmark		\checkmark				\checkmark	
	External management/supervision function	\checkmark		\checkmark	\checkmark		\checkmark	\checkmark	\checkmark		\checkmark
	Corporate strategy	\checkmark	\checkmark	\checkmark	\checkmark		\checkmark	\checkmark	\checkmark		\checkmark
	Technologies	\checkmark		\checkmark	\checkmark	\checkmark		\checkmark	\checkmark		\checkmark
	Procurement/supply chain						\checkmark		\checkmark		
	Production	\checkmark	\checkmark	\checkmark		\checkmark			\checkmark		
	Sales/customer needs	\checkmark		\checkmark					\checkmark		
	Accounting	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark		\checkmark		\checkmark
JUCE	Audit	\checkmark		\checkmark	\checkmark		\checkmark		\checkmark		\checkmark
Finance	Financial expert accounting						\checkmark				\checkmark
	Financial expert audit	\checkmark					\checkmark				\checkmark
	Capital markets	\checkmark		\checkmark			\checkmark		\checkmark		\checkmark
	Mobility	\checkmark	\checkmark		\checkmark			\checkmark		\checkmark	
	HR management	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark		\checkmark	\checkmark	\checkmark	
	Compliance	\checkmark		\checkmark	\checkmark		\checkmark		\checkmark		\checkmark
	IT/digitalization/Al	\checkmark			\checkmark		\checkmark	\checkmark			\checkmark
	Change Management/Business Transformation	\checkmark			\checkmark	\checkmark	\checkmark	\checkmark	\checkmark		\checkmark
	Ecological sustainability	\checkmark	\checkmark	\checkmark	\checkmark		\checkmark		\checkmark		
	Social sustainability		\checkmark	\checkmark		\checkmark		\checkmark	\checkmark	\checkmark	
	Familiarity with corporate sector	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark		\checkmark	\checkmark

BMW – Annual General Meeting 2023 – Investor presentation – March 2023

	SUPERVISORY BOARD'S SKILLS MATRIX (2)	Heinrich Hiesinger	Johann Horn	Susanne Klatten	Jens Köhler	Gerhard Kurz	André Mandl	Dominique Mohabeer	Anke Schäferkordt	Christoph Schmidt	Vishal Sikka	Sibylle Wankel
	Initial appointment	2017	2021	1997	2021	2022	2022	2012	2020	2021	2019	2022
	Independent in acc. with the GCGC (C.6 et seq.)	\checkmark	n/a		n/a	n/a	n/a	n/a	\checkmark	\checkmark	\checkmark	n/a
Diversity	Gender	m	m	f	m	m	m	f	f	m	m	f
	Year of birth	1960	1958	1962	1964	1963	1984	1963	1962	1962	1967	1964
Div	Nationality	DE	DE	DE	DE	DE	DE	DE	DE	DE, AUS	USA	DE
	International experience	\checkmark	\checkmark	\checkmark		\checkmark		\checkmark	\checkmark	\checkmark	\checkmark	
	Company knowledge				\checkmark	\checkmark	\checkmark	\checkmark				
	External management/supervision function	\checkmark	\checkmark	\checkmark					\checkmark		\checkmark	\checkmark
	Corporate strategy	\checkmark	\checkmark	\checkmark		\checkmark	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark	
	Technologies	\checkmark	\checkmark	\checkmark		\checkmark	\checkmark	\checkmark		\checkmark	\checkmark	
	Procurement/supply chain	\checkmark		\checkmark		\checkmark	\checkmark	\checkmark				
	Production	\checkmark		\checkmark	\checkmark		\checkmark	\checkmark				
	Sales/customer needs	\checkmark		\checkmark	\checkmark	\checkmark		\checkmark	\checkmark		\checkmark	
	Accounting	\checkmark	\checkmark					\checkmark	\checkmark	\checkmark		
Finance	Audit	\checkmark						\checkmark				
ina	Financial expert accounting	\checkmark										
	Financial expert audit											
	Capital markets	\checkmark		\checkmark								
	Mobility	\checkmark	\checkmark	\checkmark		\checkmark		\checkmark				\checkmark
	HR management	\checkmark		\checkmark	\checkmark	\checkmark	\checkmark	\checkmark		\checkmark		
	Compliance	\checkmark	\checkmark			\checkmark		\checkmark				\checkmark
	IT/digitalization/Al	\checkmark				\checkmark		\checkmark			\checkmark	
	Change Management/Business Transformation	\checkmark				\checkmark	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark	
	Ecological sustainability		\checkmark	\checkmark	\checkmark	\checkmark				\checkmark		\checkmark
	Social sustainability	\checkmark	\checkmark	\checkmark	\checkmark		\checkmark	\checkmark		\checkmark		\checkmark
	Familiarity with corporate sector	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark				\checkmark

BMW – Annual General Meeting 2023 – Investor presentation – March 2023

1	General topics.
2	AGM – Agenda and format.
3	ltem 2 – Utilisation of unappropriated profit (dividend).
4	Item 5 – Approval of the Remuneration Report.
5	Item 7 – Election to the Supervisory Board (Re-election of Dr Kurt Bock).
6	Item 8.1 – Amendments to the Articles of Incorporation to authorise the Board of Management to hold virtual general meetings of shareholders (limited to a 2 year period).
7	Item 8.2 – Amendment to the Articles of Incorporation concerning the attendance of the Supervisory Board members in the virtual general meeting of shareholders (physical attendance as standard).

ITEM 8.1 – AMENDMENTS TO THE ARTICLES OF INCORPORATION. AUTHORISATION OF THE BOARD OF MANAGEMENT TO HOLD VIRTUAL AGMS.

- The Board of Management and the Supervisory Board propose a provision in the Articles of Incorporation authorising the Board of Management to provide for a general meeting of shareholders to be held as a virtual general meeting. The authorisation is to be limited to about **two years** in order to gain further practical experience.
- The Board of Management will only make use of such authorisation at its due discretion, considering all circumstances of the individual case. When deciding on the format and specific design of the General Meeting of Shareholders, the Board of Management will give high priority to safeguarding shareholder rights. In addition, it will consider in particular: Content of the intended agenda, health protection (in the event of a pandemic situation), process stability and reliability of planning, reach of the format, energy and resource consumption as well as the effort required to hold the meeting.
- In exercising its discretion, the Board of Management intends to be guided essentially by the format of the physical general meeting of shareholders as well as the format of this year's Virtual General Meeting of Shareholders.

1	General topics.
2	AGM – Agenda and format.
3	ltem 2 – Utilisation of unappropriated profit (dividend).
4	Item 5 – Approval of the Remuneration Report.
5	Item 7 – Election to the Supervisory Board (Re-election of Dr Kurt Bock).
6	Item 8.1 – Amendments to the Articles of Incorporation to authorise the Board of Management to hold virtual general meetings of shareholders (limited to a 2 year period).
7	Item 8.2 – Amendment to the Articles of Incorporation concerning the attendance of the Supervisory Board members in the virtual general meeting of shareholders (physical attendance as standard).

ITEM 8.2 – AMENDMENTS TO THE ARTICLES OF INCORPORATION. VIRTUAL ATTENDANCE OF SUPERVISORY BOARD MEMBERS.

Excerpt from the Articles of Incorporation:

"The Person chairing the General Meeting of Shareholders may exceptionally permit members of the Supervisory Board to participate in the General Meeting by means of audio and video transmission if attendance at the location of the General Meeting of Shareholders would entail an unreasonably long travel time, other travel difficulties or health risks for the Supervisory Board member concerned."

- Above mentioned rule for physical AGMs shall also be applied for virtual AGMs:
- In general, members of the Supervisory Board shall physically attend the virtual general meeting of shareholders. Virtual attendance is only allowed for specific good causes and with agreement of the Chairman.

