

Interim Report to 30 September 2006



Presentation

BMW Group

Rolls-Royce
Motor Cars Limited



BMW Group.

Summary.

- BMW Group achieves further increase in sales volume and pre tax profit.
- Group revenues third quarter 2006: euro 11,557 million (-1.4%).
- Group profit before tax in the third quarter 2006:
Euro 720 million (+9.4%).
- Automobiles profit before tax in the third quarter 2006:
Euro 611 million (-5.7%).
- Deliveries Automobiles September 2006 YTD: 1,021,534 (+3.3%)
 - BMW Automobile 874,208 units (+5.5%)
 - MINI Automobile 146,851 units (-7.9%)
 - Rolls-Royce Automobile 475 units (+2.4%)
- Deliveries BMW Motorcycles 79.333 units (-1.9%)

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Key figures third quarter.

Euro million	2006 1 July - 30 Sept.	2005 1 July - 30 Sept.	Change in %
Revenues	11,557	11,721	-1.4
Profit before tax	720	658	9.4
Automobiles	611	648	-5.7
Motorcycles	4	4	0.0
Financial Services	182	167	9.0
Reconciliations	-77	-161	-52.2
Net profit	452	455	-0.7
EPS in Euro (common/preferred)	0.69/0.69	0.68/0.68	1.5/1.5
Operating Cashflow	255	1,507	-83.1

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Key figures first nine months.

Euro million	2006 1 Jan. - 30 Sept.	2005 1 Jan. - 30 Sept.	Change in %
Revenues	36,368	34,237	6.2
Profit before tax	3,248	2,407	34.9
Automobiles	2,319	2,175	6.6
Motorcycles	89	88	1.1
Financial Services	535	478	11.9
Reconciliations	305	-334	-
Net profit	2,187	1,650	32.5
EPS in Euro (common/preferred)	3.33/3.34	2.45/2.46	35.9/35.8
Operating cash flow	3,998	5,228	-23.5
Equity	18,188	17,268	5.3

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Revenues by segment third quarter.

Euro million	2006 1 July - 30 Sept.	2005 1 July - 30 Sept.	Change in %
BMW Group	11,557	11,721	-1.4
Automobiles	11,088	11,707	-5.3
Motorcycles	278	272	2.2
Financial Services	2,703	2,401	12.6
Reconciliations	-2,512	-2,659	-5.5

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Revenues by segment first nine months.

Euro million	2006 1 Jan. - 30 Sept.	2005 1 Jan. - 30 Sept.	Change in %
BMW Group	36,368	34,237	6.2
Automobiles	35,262	33,572	5.0
Motorcycles	1,010	1,013	-0.3
Financial Services	8,310	6,919	20.1
Reconciliations	-8,214	-7,267	13.0

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Return on Sales third quarter.

Return on Sales ¹ in percent	2006 1 July - 30 Sept.	2005 1 July - 30 Sept.
BMW Group	6.2	5.6
Automobiles	5.5	5.5
Motorcycles	1.4	1.5
Financial Services	6.7	7.0

¹ Profit before tax / Revenues

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Return on Sales first nine months.

Return on Sales ¹ in percent	2006 1 Jan. - 30 Sept.	2005 1 Jan. - 30 Sept.
BMW Group	8.9	7.0
Automobiles	6.6	6.5
Motorcycles	8.8	8.7
Financial Services	6.4	6.9

¹ Profit before tax / Revenues

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Income Statement third quarter.

Euro million	2006 1 July - 30 Sept.	2005 1 July - 30 Sept.	Change in %
Revenues	11,557	11,721	-1.4
Cost of sales	-8,918	-9,242	-3.5
Gross profit	2,639	2,479	6.5
Sales and administrative costs	-1,177	-1,126	4.5
Research and development costs	-605	-579	4.5
Other operating income and expenses	25	92	-72.8
Profit before financial result	882	866	1.9
Financial result	-162	-208	22.1
Profit before tax	720	658	9.4
Income taxes	-268	-203	32.0
Net profit	452	455	-0.7
Earnings per share (common/preferred)	0.69/0.69	0.68/0.68	1.5

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Income Statement first nine months.

Euro million	2006 1 Jan. - 30 Sept.	2005 1 Jan. - 30 Sept.	Change in %
Revenues	36,368	34,237	6.2
Cost of sales	-28,062	-26,456	6.1
Gross profit	8,306	7,881	5.4
Sales and administrative costs	-3,620	-3,470	4.3
Research and development costs	-1,812	-1,798	0.8
Other operating income and expenses	157	304	-48.4
Profit before financial result	3,031	2,817	7.6
Financial result	217	-410	152.9
Profit before tax	3,248	2,407	34.9
Income taxes	-1,061	-757	40.2
Net profit	2,187	1,650	32.5
Earnings per share (common/preferred)	3.33/3.34	2.45/2.46	35.9/35.8

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Cash flow statement.

Euro million	2006 1 Jan. - 30 Sept.	2005 1 Jan. - 30 Sept.
Cash inflow from operating activities	7,526	9,154
Cash outflow from investing activities	-9,020	-8,145
Cash inflow from financing activities	1,171	-821
Effect of exchange rate and changes in composition of group on cash and cash equivalents	75	-62
Change in cash and cash equivalents	-248	126
Cash and cash equivalents at 1 January	1,621	2,128
Cash and cash equivalents at 30 September	1,373	2,254

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Deliveries to customers third quarter.

Deliveries of automobiles in units	2006 1 July - 30 Sept.	2005 1 July - 30 Sept.	Change in %
Total BMW	277,088	290,454	-4.6
1 series	37,676	39,402	-4.4
3 series	120,659	115,631	4.3
5 series	51,026	53,034	-3.8
6 series	4,869	5,598	-13.0
7 series	11,350	13,857	-18.1
X3	23,222	26,596	-12.7
X5	18,712	28,623	-34.6
Z3/Z4	9,572	7,712	24.4
Z8	2	1	100.0
Total MINI	45,788	51,299	-10.7
Total Rolls-Royce	188	179	5.0
BMW Group	323,064	341,932	-5.5

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Deliveries to customers first nine months.

Deliveries of automobiles in units	2006 1 Jan. - 30 Sept.	2005 1 Jan. - 30 Sept.	Change in %
Total BMW	874,208	828,586	5.5
1 series	116,684	114,200	2.2
3 series	374,999	311,318	20.5
5 series	169,601	166,132	2.1
6 series	16,344	17,576	-7.0
7 series	36,784	33,963	8.2
X3	79,523	84,802	-6.2
X5	57,458	76,488	-24.9
Z3/Z4	22,809	24,100	-5.2
Z8	6	7	-14.3
Total MINI	146,851	159,413	-7.9
Total Rolls-Royce	475	464	2.4
BMW Group	1,021,534	988,463	3.3

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Deliveries to customers by region 3rd quarter.

Deliveries of automobiles in units	2006 1 July - 30 Sept.	2005 1 July - 30 Sept.	Change in %
Europe	189,437	201,800	-6.1
thereof Germany	63,809	73,791	-13.5
North America	78,719	86,306	-8.8
thereof USA	72,674	80,901	-10.2
Asia	35,520	34,360	3.4
thereof Japan	15,273	15,021	1.7
thereof Chinese markets	11,239	9,771	15.0
Rest of the world	19,388	19,466	-0.4
BMW Group	323,064	341,932	-5.5

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Deliveries to customers by region first nine months.

Deliveries of automobiles in units	2006 1 Jan. - 30 Sept.	2005 1 Jan. - 30 Sept.	Change in %
Europe	611,775	603,602	1.4
thereof Germany	213,036	221,820	-4.0
North America	247,645	242,022	2.3
thereof USA	230,018	225,888	1.8
Asia	103,738	90,856	14.2
thereof Japan	46,088	43,104	6.9
thereof Chinese markets	32,837	23,634	38.9
Rest of the world	58,376	51,983	12.3
BMW Group	1,021,534	988,463	3.3

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MINI deliveries to customers by region 3rd quarter.

Deliveries of MINI automobiles in units	2006 1 July - 30 Sept.	2005 1 July - 30 Sept.	Change in %
Europe	28,684	33,782	-15.1
thereof Germany	6,161	7,922	-22.2
North America	11,137	11,571	-3.8
thereof USA	9,744	10,031	-2.9
Asia	5,952	5,930	0.4
thereof Japan	3,307	3,413	-3.1
thereof Chinese markets	579	436	32.8
Rest of the world	15	16	-6.3
MINI total	45,788	51,299	-10.7

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MINI deliveries to customers by region first nine months.

Deliveries of MINI automobiles in units	2006 1 Jan. - 30 Sept.	2005 1 Jan. - 30 Sept.	Change in %
Europe	94,950	106,037	-10.5
thereof Germany	20,375	23,406	-12.9
North America	34,046	36,448	-6.6
thereof USA	29,770	32,010	-7.0
Asia	17,822	16,881	5.6
thereof Japan	10,597	10,209	3.8
thereof Chinese markets	1,436	974	47.4
Rest of the world	33	47	-29.8
MINI total	146,851	159,413	-7.9

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The MINI model mix first nine months 2006.

MINI Model Mix 1 Jan. - 30 Sept.	Units	Model mix in %
MINI One	22,604	15.4
MINI One D	13,319	9.1
MINI Cooper	47,499	32.3
MINI Cooper S	30,880	21.0
MINI Convertible	32,547	22.2
MINI Total	146,851	100.0

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