

Interim Report to 30 June 2006

Presentation



BMW Group

Rolls-Royce
Motor Cars Limited



BMW Group.

Summary.

- BMW Group on course despite adverse factors.
- Group revenues second quarter 2006: euro 13,193 million (+8.5%).
- Group profit before tax in the second quarter 2006:
euro 1,232 million (+32.9%).
- Automobiles profit before tax in the second quarter 2006:
euro 947 million (+15.9%).
- Deliveries Automobiles Q2 2006: 365,547 (+3.2%)
 - BMW Automobile 313,823 units (+5.0%)
 - MINI Automobile 51,544 units (-7.0%)
 - Rolls-Royce Automobile 180 units (+13.2%)
- Deliveries BMW Motorcycles 37,052 units (+3.0%)

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Key figures second quarter.

Euro million	2006 1 April - 30 June	2005 1 April - 30 June	Change in %
Revenues	13,193	12,159	8.5%
Profit before tax *	1,232	927	32.9%
Automobiles*	947	817	15.9%
Motorcycles	56	53	5.7%
Financial Services	180	161	11.8%
Reconciliations	49	-104	-
Net profit	787	670	17.5%
EPS in Euro (common/preferred)*	1.20/1.21	0.99/ 1.00	21.2/21.0%
Cash flow*	1,683	1,529	10.1%
Equity	17,997	16,973	6.0%

*Previous year's figures adjusted for the new accounting treatment of pension obligations.

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Key figures first half.

Euro million	2006 1 Jan.- 30 June	2005 1 Jan.- 30 June	Change in %
Revenues	24,811	22,516	10.2%
Profit before tax *	2,528	1,749	44.5%
Automobiles*	1,708	1,527	11.9%
Motorcycles	85	84	1.2%
Financial Services	353	311	13.5%
Reconciliations*	382	-173	-
Net profit*	1,735	1,195	45.2%
EPS in Euro (common/preferred)*	2.64/2.65	1.77/ 1.78	49.2/48.9%
Cash flow*	3,314	2,829	17.1%
Equity	17,997	16,973	6.0%

*Previous year's figures adjusted for the new accounting treatment of pension obligations.

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Revenues by segment second quarter.

Euro million	2006 1 April - 30 June	2005 1 April - 30 June	Change in %
BMW Group	13,193	12,159	8.5%
Automobiles	12,943	11,911	8.7%
Motorcycles	419	423	-0.9%
Financial Services	2,869	2,383	20.4%
Reconciliations	-3,038	-2,558	-18.8%

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Revenues by segment first half.

Euro million	2006 1 Jan.- 30 June	2005 1 Jan.- 30 June	Change in %
BMW Group	24,811	22,516	10.2%
Automobiles	24,174	21,865	10.6%
Motorcycles	732	741	-1.2%
Financial Services	5,607	4,518	24.1%
Reconciliations	-5,702	-4,608	-23.7%

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Return on Sales second quarter.

Return on Sales ^{1/ 2} in percent	2006 1 April- 30 June	2005 1 April- 30 June
BMW Group	9.3	7.6
Automobiles	7.3	6.9
Motorcycles	13.4	12.5
Financial Services	6.3	6.8

¹ Profit before tax / Revenues

² Previous year's figures adjusted for the new accounting treatment of pension obligations.

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Return on Sales first half.

Return on Sales ¹ in percent	2006 1 Jan.- 30 June	2005 1 Jan.- 30 June
BMW Group	10.2	7.8
Automobiles	7.1	7.0
Motorcycles	11.6	11.3
Financial Services	6.3	6.9

¹ Profit before tax / Revenues

² Previous year's figures adjusted for the new accounting treatment of pension obligations.

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Income Statement second quarter.

Euro million*	2006 1 April – 30 June	2005 1 April – 30 June	Change in %
Revenues	13,193	12,159	8.5%
Cost of sales	-10,097	-9,307	8.5%
Gross profit	3,096	2,852	8.6%
Sales and administrative costs	-1,287	-1,233	4.4%
Research and development costs	-598	-622	-3.9%
Other operating income and expenses	49	123	-60.2%
Profit before financial result	1,260	1,120	12.5%
Financial result	-28	-193	-85.5%
Profit before tax	1,232	927	32.9%
Income taxes	-445	-257	73.2%
Net profit	787	670	17.5%
Earnings per share (common/preferred)	1.20/1.21	0.99/ 1.00	21.2/21.0%

* Previous year's figures adjusted.

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Income Statement first half.

Euro million*	2006 1 Jan. – 30 June	2005 1 Jan. – 30 June	Change in %
Revenues	24,811	22,516	10.2%
Cost of sales	-19,144	-17,214	11.2%
Gross profit	5,667	5,302	6.9%
Sales and administrative costs	-2,443	-2,344	4.2%
Research and development costs	-1,207	-1,219	-1.0%
Other operating income and expenses	132	212	-37.7%
Profit before financial result	2,149	1,951	10.2%
Financial result	379	-202	-
Profit before tax	2,528	1,749	44.5%
Income taxes	-793	-554	43.1%
Net profit	1,735	1,195	45.2%
Earnings per share (common/preferred)	2.64/2.65	1.77/ 1.78	49.2/48.9%

* Previous year's figures adjusted.

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Cash flow statement.

Euro million	2006 1 st half	2005 1 st half
Cash inflow from operating activities	6,077	5,485
Cash outflow from investing activities	-5,975	-4,806
Cash inflow/outflow from financing activities	-271	-179
Effect of exchange rate and changes in composition of group on cash and cash equivalents	82	36
Change in cash and cash equivalents	-87	536
Cash and cash equivalents at 1 January	1,621	2,128
Cash and cash equivalents at 30 June	1,534	2,664

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Deliveries to customers second quarter.

Deliveries of automobiles in units	2006 1 April – 30 June	2005 1 April – 30 June	Change in %
Total BMW	313,823	298,745	5.0%
1 series	41,397	38,744	6.8%
3 series	131,647	116,156	13.3%
5 series	60,733	58,848	3.2%
6 series	6,366	6,794	-6.3%
7 series	13,707	12,101	13.3%
X3	31,126	30,677	1.5%
X5	18,833	25,122	-25.0%
Z3/Z4	10,011	10,302	-2.8%
Z8	3	1	200.0%
Total MINI	51,544	55,420	-7.0%
Total Rolls-Royce	180	159	13.2%
BMW Group	365,547	354,324	3.2%

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Deliveries to customers first half.

Deliveries of automobiles in units	2006 1 Jan. – 30 June	2005 1 Jan. – 30 June	Change in %
Total BMW	597,120	538,132	11.0%
1 series	79,008	74,786	5.6%
3 series	254,338	195,693	30.0%
5 series	118,570	113,087	4.8%
6 series	11,475	11,979	-4.2%
7 series	25,434	20,126	26.4%
X3	56,301	58,206	-3.3%
X5	38,746	47,862	-19.0%
Z3/Z4	13,244	16,387	-19.2%
Z8	4	6	-33.3%
Total MINI	101,063	108,114	-6.5%
Total Rolls-Royce	287	285	0.7%
BMW Group	698,470	646,531	8.0%

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Deliveries to customers by region 2nd quarter.

Deliveries of automobiles in units	2006 1 April – 30 June	2005 1 April – 30 June	Change in %
Germany	76,668	82,348	-6.9%
Rest of Europe	137,234	134,293	2.2%
Americas	95,900	89,793	6.8%
thereof USA	84,722	79,388	6.7%
Africa, Asia, Pacific Region,etc.	55,745	47,890	16.4%
BMW Group	365,547	354,324	3.2%

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Deliveries to customers by region 1st half.

Deliveries of automobiles in units	2006 1 Jan. – 30 June	2005 1 Jan. – 30 June	Change in %
Germany	149,227	148,029	0.8%
Rest of Europe	263,746	246,823	6.9%
Americas	177,134	162,785	8.8%
thereof USA	157,344	144,987	8.5%
Africa, Asia, Pacific Region, etc.	108,363	88,894	21.9%
BMW Group	698,470	646,531	8.0%

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MINI deliveries to customers by region

2nd quarter.

Deliveries of MINI Automobiles in units	2006 1 April – 30 June	2005 1 April – 30 June
Germany	7,275	8,627
Rest of Europe	25,854	27,600
Americas	12,228	13,586
thereof USA	10,541	11,795
Africa, Asia, Pacific Region, etc.	6,187	5,607
Total MINI Automobiles	51,544	55,420

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MINI deliveries to customers by region 1st half.

Deliveries of MINI Automobiles in units	2006 1 Jan. – 30 June	2005 1 Jan. – 30 June
Germany	14,214	15,484
Rest of Europe	52,050	56,771
Americas	22,909	24,877
thereof USA	20,026	21,979
Africa, Asia, Pacific Region, etc.	11,890	10,985
Total MINI Automobiles	101,063	108,117

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The MINI model mix 1st half 2006.

MINI Model Mix 1 Jan. – 30 June 2006	Units	Model mix in %
MINI One	15,605	15.4%
MINI One D	9,863	9.8%
MINI Cooper	32,240	31.9%
MINI Cooper S	20,950	20.7%
MINI Convertible	22,405	22.2%
MINI Total	101,063	100.0%

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