

Quarterly Report to 30 September 2009



Presentation

BMW Group

Rolls-Royce
Motor Cars Limited



BMW Group.

Summary.

- Solid operational and financial performance in the first half in a difficult environment. Strong focus on cost and cash flow management.
- Adjusted Free cash flow Automobiles of euro +417 million / improvement of working capital and other items of euro 1.6bn in Automobiles segment / group liquidity of euro 9.9 billion.
- Group revenues first nine month 2009: euro 36,239 million (-10.4%).
- Group EBIT in the first nine months:
euro 169 million (euro 55 million in Q3-2009).
- Automobiles EBIT in the first nine months:
euro -358 million (euro -76 million in Q3-2009).
- Deliveries Automobiles 09/2009 YTD:

939,554 units	(-15.7%)
▪ BMW Automobile	777,455 units (-16.2%)
▪ MINI Automobile	161,638 units (-12.6%)
▪ Rolls-Royce Automobile	461 units (-44.3%)
- Deliveries BMW Motorcycles 69,715 units (-13.7%)

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Key figures third quarter 2009.

Euro million	2009 1 July – 30 Sept.	2008 1 July – 30 Sept.	Change in %
Revenues	11,759	12,588	-6.6
Loss / profit before financial result (EBIT)	55	387	-85.8
Automobiles	-76	141	-
Motorcycles	-3	-5	40.0
Financial Services	89	-26	-
Other entities	8	180	-95.6
Eliminations	37	97	-61.9
Profit before tax	126	279	-54.8
Net profit	78	298	-73.8
EPS in Euro (common / preferred)	0.12/0.12	0.45/0.45	-73.3/-73.3
Operating Cash flow (Automobiles)	654	1,387	-52.8

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Key figures first nine months 2009.

Euro million	2009 1 Jan. - 30 Sept.	2008 1 Jan. - 30 Sept.	Change in %
Revenues	36,239	40,425	-10.4
Loss / profit before financial result (EBIT)	169	1,639	-89.7
Automobiles	-358	1,155	-
Motorcycles	51	87	-41.4
Financial Services	234	92	-
Other entities	46	304	-84.9
Eliminations	196	1	-
Loss / profit before tax	79	1,522	-94.8
Net loss / net profit	47	1,292	-96.4
EPS in Euro (common / preferred)	0.06/0.07	1.97/1.98	-97.0/-96.5
Operating Cash flow (Automobiles)	2,763	3,770	-26.7
Equity	19,939	22,214	-10.2

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Revenues by segment third quarter.

Euro million	2009 1 July - 30 Sept.	2008 1 July - 30 Sept.	Change in %
BMW Group	11,759	12,588	-6.6
Automobiles	10,178	11,113	-8.4
Motorcycles	239	271	-11.8
Financial Services	3,831	4,084	-6.2
Other Entities	1	67	-98.5
Eliminations	-2,490	-2,947	-15.5

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Revenues by segment first nine months.

Euro million	2009 1 Jan. - 30 Sept.	2008 1 Jan. - 30 Sept.	Change in %
BMW Group	36,239	40,425	-10.4
Automobiles	30,610	37,029	-17.3
Motorcycles	865	1,008	-14.2
Financial Services	12,058	11,818	2.0
Other Entities	3	193	-98.4
Eliminations	-7,297	-9,623	-24.2

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EBIT-Margin, Return on Sales, third quarter.

EBIT-Margin ¹ in %	2009 1 July – 30 Sept.	2008 1 July – 30 Sept.
BMW Group	0.5	3.1
Automobiles	-0.7	1.3
Motorcycles	-1.3	-1.8
Financial Services	2.3	-0.6

Return on Sales ² in %	2009 1 July – 30 Sept.	2008 1 July – 30 Sept.
BMW Group	1.1	2.2
Automobiles	-1.5	0.2
Motorcycles	-2.1	-2.6
Financial Services	2.5	-0.4

¹ EBIT / revenues

² Profit before tax / revenues

BMW Group.

EBIT-Margin, Return on Sales, first nine months.

EBIT-Margin ¹ in %	2009 1 Jan. – 30 Sept.	2008 1 Jan. – 30 Sept.
BMW Group	0.5	4.1
Automobiles	-1.2	3.1
Motorcycles	5.9	8.6
Financial Services	1.9	0.8

Return on Sales ² in %	2009 1 Jan. – 30 Sept.	2008 1 Jan. – 30 Sept.
BMW Group	0.2	3.8
Automobiles	-2.6	2.4
Motorcycles	5.2	7.9
Financial Services	2.0	1.1

¹ EBIT / revenues

² Profit before tax / revenues

BMW Group.

Income Statement third quarter.

Euro million	2009 1 July - 30 Sept.	2008 1 July - 30 Sept.	Change in %
Revenues	11,759	12,588	-6.6
Cost of sales	-10,458	-10,984	-4.8
Gross profit	1,301	1,604	-18.9
Sales and administrative costs	-1,275	-1,306	-2.4
Other operating income	154	380	-59.5
Other operating expenses	-125	-291	-57.0
Profit before financial result	55	387	-85.8
Financial result	71	-108	-
Profit before tax	126	279	-54.8
Income taxes	-48	19	-
Net profit	78	298	-73.8
Earnings per share (common/preferred)	0.12/0.12	0.45/0.45	-73.3/-73.3

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Income Statement first nine months.

Euro million	2009 1 Jan. - 30 Sept.	2008 1 Jan. - 30 Sept.	Change in %
Revenues	36,239	40,425	-10.4
Cost of sales	-32,358	-34,880	-7.2
Gross profit	3,881	5,545	-30.0
Sales and administrative costs	-3,734	-4,055	-7.9
Other operating income	561	915	-38.7
Other operating expenses	-539	-766	-29.6
Profit before financial result	169	1,639	-89.7
Financial result	-90	-117	-23.1
Profit before tax	79	1,522	-94.8
Income taxes	-32	-230	-86.1
Net profit	47	1,292	-96.4
Earnings per share (common/preferred)	0.06/0.07	1.97/1.98	-97.0/-96.5

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Cash flow statement.

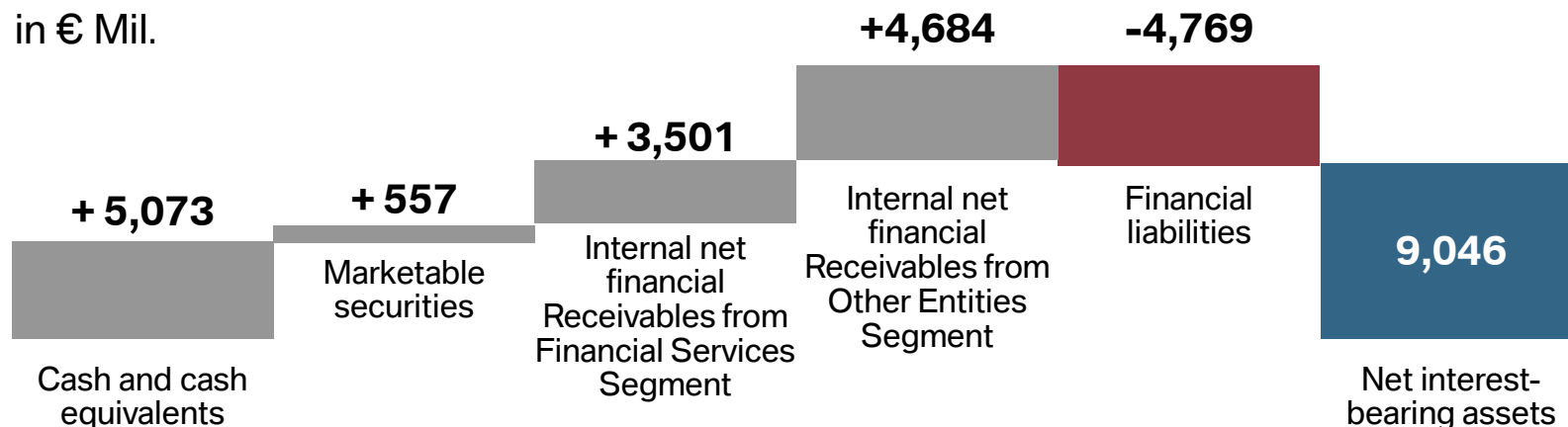
Euro million	2009 1 Jan. - 30 Sept.	2008 1 Jan. - 30 Sept.
Cash inflow from operating activities	7,234	8,630
Cash outflow from investing activities	-7,020	-14,739
Cash inflow from financing activities	773	7,398
Effect of exchange rate and changes in composition of group on cash and cash equivalents	-18	-31
Change in cash and cash equivalents	969	1,258
Cash and cash equivalents at 1 January	7,454	2,393
Cash and cash equivalents at 30 June	8,423	3,651

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Net interest-bearing assets Automobiles segment.

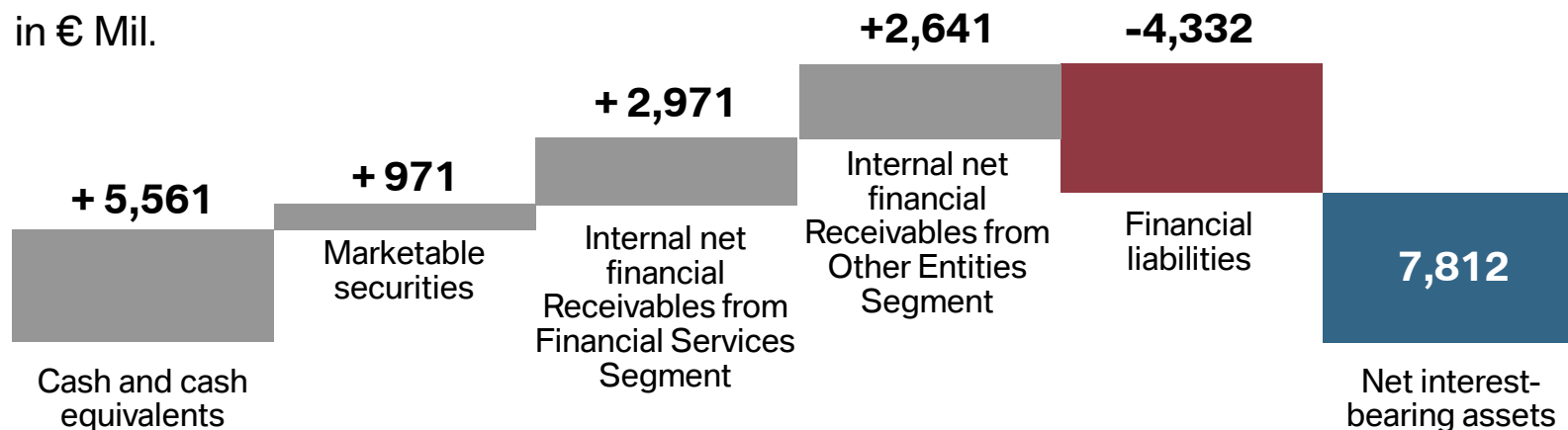
31.12.2008

in € Mil.



30.09.2009

in € Mil.



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Deliveries to customers, third quarter.

Deliveries of automobiles (in units)	3 rd Quarter 2009	3 rd Quarter 2008	Change in %
BMW total	263,864	290,661	-9.2
1 series	54,771	56,853	-3.7
3 series	99,280	112,313	-11.6
5 series	41,887	48,234	-13.2
6 series	2,152	3,767	-42.9
7 series	12,930	9,111	41.9
X3	13,413	18,438	-27.3
X5	20,039	28,501	-29.7
X6	10,612	9,362	13.4
Z4	8,780	4,082	-
MINI total	60,104	58,105	3.4
Hatch	39,840	41,455	-3.9
Convertible	10,074	5,265	91.3
Clubman	10,190	11,385	-10.5
Rolls-Royce total	132	332	-60.2
Phantom	64	178	-64.0
Phantom Coupé	37	27	37.0
Phantom Drophead Coupé	31	127	-75.6
BMW Group	324,100	349,098	-7.2

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Deliveries to customers, first nine months.

Deliveries of automobiles (in units)	Jan. – Sept. 2009	Jan. – Sept. 2008	Change in %
BMW total	777,455	928,230	-16.2
1 series	164,114	173,772	-5.6
3 series	292,466	368,365	-20.6
5 series	127,363	154,605	-17.6
6 series	7,078	13,480	-47.5
7 series	33,409	29,355	13.8
X3	41,368	65,584	-36.9
X5	64,270	91,853	-30.0
X6	30,459	15,444	97.2
Z4	16,928	15,772	7.3
MINI total	161,638	184,915	-12.6
Hatch	110,611	126,808	-12.8
Cabrio	22,271	21,978	1.3
Clubman	28,756	36,129	-20.4
Rolls-Royce total	461	827	-44.3
Phantom	191	475	-59.8
Phantom Coupé	122	27	-
Phantom Drophead Coupé	148	325	-54.5
BMW Group	939,554	1,113,972	-15.7

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Deliveries to customers by region 3rd quarter.

Deliveries of automobiles in units	2009 1 July - 30 Sept.	2008 1 July - 30 Sept.	Change in %
Europe	184,482	203,896	-9.5
thereof Germany	59,939	66,000	-9.2
North America	73,147	85,577	-14.5
thereof USA	64,816	78,518	-17.5
Asia	47,845	42,055	13.8
thereof Japan	10,358	12,347	-16.1
thereof Chinese markets	26,447	19,040	38.9
Rest of the world	18,626	17,570	6.0
BMW Group	324,100	349,098	-7.2

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Deliveries to customers by region first nine months.

Deliveries of automobiles in units	2009 1 Jan. - 30 Sept.	2008 1 Jan. - 30 Sept.	Change in %
Europe	559,487	674,248	-17.0
thereof Germany	201,601	212,501	-5.1
North America	201,076	257,847	-22.0
thereof USA	179,364	236,598	-24.2
Asia	129,557	125,613	3.1
thereof Japan	30,963	38,897	-20.4
thereof Chinese markets	67,463	54,557	23.7
Rest of the world	49,434	56,264	-12.1
BMW Group	939,554	1,113,972	-15.7

Quarterly Report

to 30 September 2009



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Download and Online Ordering:

<http://www.bmwgroup.com/ir>

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