

# Interim Report to 30 June 2007



## Presentation

**BMW Group**

Rolls-Royce  
Motor Cars Limited



# BMW Group.

## Summary.

- BMW Group achieves further increase in sales volume and revenues.
- Group revenues second quarter 2007: Euro 14,683 million (+11.3%).
- Group profit before tax in the second quarter 2007:  
Euro 1,065 million (-13.6%).
- Automobiles profit before tax in the second quarter 2007:  
Euro 801 million (-15.4%).
- Deliveries Automobiles June 2007 YTD: 730,285 units (+4.6%)
  - BMW Automobile 622,415 units (+4.2%)
  - MINI Automobile 107,576 units (+6.4%)
  - Rolls-Royce Automobile 294 units (+2.4%)
- Deliveries BMW Motorcycles 59,230 units (+5.6%)

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## Key figures second quarter.

<b>Euro million</b>	<b>2007 1 April - 30 June</b>	<b>2006 1 April - 30 June</b>	<b>Change in %</b>
<b>Revenues</b>	<b>14,683</b>	<b>13,193</b>	<b>11.3</b>
<b>Profit before tax</b>	<b>1,065</b>	<b>1,232</b>	<b>-13.6</b>
Automobiles	801	947	-15,4
Motorcycles	56	56	-
Financial Services	189	180	5.0
Reconciliations	19	49	-61.2
<b>Net profit</b>	<b>753</b>	<b>787</b>	<b>-4.3</b>
<b>EPS in Euro (common/preferred)</b>	<b>1.15/1.16</b>	<b>1.20/1.21</b>	<b>-4.2/-4.1</b>
<b>Operating Cashflow</b>	<b>1,545</b>	<b>2,522</b>	<b>-38.7</b>

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## Key figures first half.

<b>Euro million</b>	<b>2007 1 Jan. - 30 June</b>	<b>2006 1 Jan. - 30 June</b>	<b>Change in %</b>
<b>Revenues</b>	<b>26,634</b>	<b>24,811</b>	<b>7.3</b>
<b>Profit before tax</b>	<b>1,917</b>	<b>2,528</b>	<b>-24.2</b>
Automobiles	1,410	1,708	-17.4
Motorcycles	90	85	5.9
Financial Services	372	353	5.4
Reconciliations	45	382	-88.2
<b>Net profit</b>	<b>1,340</b>	<b>1,735</b>	<b>-22.8</b>
<b>EPS in Euro (common/preferred)</b>	<b>2.05/2.06</b>	<b>2.64/2.65</b>	<b>-22.3/-22.3</b>
<b>Operating cash flow</b>	<b>2,798</b>	<b>3,743</b>	<b>-25.2</b>
<b>Equity</b>	<b>20,105</b>	<b>17,997</b>	<b>11.7</b>

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## Revenues by segment second quarter.

<b>Euro million</b>	<b>2007 1 April - 30 June</b>	<b>2006 1 April - 30 June</b>	<b>Change in %</b>
<b>BMW Group</b>	<b>14,683</b>	<b>13,193</b>	<b>11.3</b>
Automobiles	14,257	12,943	10.2
Motorcycles	396	419	-5.5
Financial Services	3,449	2,869	20.2
Reconciliations	-3,419	-3,038	12,5

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## Revenues by segment first half.

<b>Euro million</b>	<b>2007 1 Jan. - 30 June</b>	<b>2006 1 Jan. - 30 June</b>	<b>Change in %</b>
<b>BMW Group</b>	<b>26,634</b>	<b>24,811</b>	<b>7.3</b>
Automobiles	25,675	24,174	6.2
Motorcycles	763	732	4.2
Financial Services	6,532	5,607	16.5
Reconciliations	-6,336	-5,702	11,1

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## Return on Sales second quarter.

<b>Return on Sales <sup>1</sup> in percent</b>	<b>2007 1 April - 30 June</b>	<b>2006 1 April - 30 June</b>
<b>BMW Group</b>	<b>7.3</b>	<b>9.3</b>
Automobiles	5.6	7.3
Motorcycles	14.1	13.4
Financial Services	5.5	6.3

<sup>1</sup> Profit before tax / Revenues

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## Return on Sales first half.

<b>Return on Sales <sup>1</sup> in percent</b>	<b>2007 1 Jan. - 30 June</b>	<b>2006 1 Jan. - 30 June</b>
<b>BMW Group</b>	<b>7.2</b>	<b>10.2</b>
Automobiles	5.5	7.1
Motorcycles	11.8	11.6
Financial Services	5.7	6.3

<sup>1</sup> Profit before tax / Revenues



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## Income Statement second quarter.

Euro million	2007 1 April - 30 June	2006 1 April - 30 June	Change in %
<b>Revenues</b>	<b>14,683</b>	<b>13,193</b>	<b>11.3</b>
Cost of sales	-11,353	-10,097	12.4
<b>Gross profit</b>	<b>3,330</b>	<b>3,096</b>	<b>7.6</b>
Sales and administrative costs	-1,497	-1,287	16.3
Research and development costs	-835	-598	39.6
Other operating income and expenses	21	49	-57.1
<b>Profit before financial result</b>	<b>1,019</b>	<b>1,260</b>	<b>-19.1</b>
Financial result	46	-28	.
<b>Profit before tax</b>	<b>1,065</b>	<b>1,232</b>	<b>-13.6</b>
Income taxes	-312	-445	-29.9
<b>Net profit</b>	<b>753</b>	<b>787</b>	<b>-4.3</b>
Earnings per share (common/preferred)	1.15/1.16	1.20/1.21	-4.2/-4.1

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## Income Statement first half.

Euro million	2007 1 Jan. - 30 June	2006 1 Jan. - 30 June	Change in %
<b>Revenues</b>	<b>26,634</b>	<b>24,811</b>	<b>7.3</b>
Cost of sales	-20,566	-19,144	7,4
<b>Gross profit</b>	<b>6,068</b>	<b>5,667</b>	<b>7,1</b>
Sales and administrative costs	-2,718	-2,443	11.3
Research and development costs	-1,472	-1,207	22.0
Other operating income and expenses	53	132	-59.8
<b>Profit before financial result</b>	<b>1,931</b>	<b>2,149</b>	<b>-10.1</b>
Financial result	-14	379	.
<b>Profit before tax</b>	<b>1,917</b>	<b>2,528</b>	<b>-24,2</b>
Income taxes	-577	-793	-27.2
<b>Net profit</b>	<b>1,340</b>	<b>1,735</b>	<b>-22.8</b>
Earnings per share (common/preferred)	2.05/2.06	2.64/2.65	-22.3/-22.3

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## Cash flow statement.

Euro million	2007 1 Jan. - 30 June	2006 1 Jan. - 30 June
<b>Cash inflow from operating activities</b>	<b>5,557</b>	<b>6,077</b>
<b>Cash outflow from investing activities</b>	<b>-8,372</b>	<b>-5,975</b>
<b>Cash inflow from financing activities</b>	<b>2,701</b>	<b>-271</b>
Effect of exchange rate and changes in composition of group on cash and cash equivalents	-3	82
<b>Change in cash and cash equivalents</b>	<b>-117</b>	<b>-87</b>
Cash and cash equivalents at 1 January	1,336	1,621
<b>Cash and cash equivalents at 30 June</b>	<b>1,219</b>	<b>1,534</b>

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## Deliveries to customers second quarter.

Deliveries of automobiles in units	2007 1 April - 30 June	2006 1 April - 30 June	Change in %
<b>Total BMW</b>	<b>336,230</b>	<b>313,823</b>	<b>7.1</b>
1 series	37,556	41,398	-9.3
3 series	153,674	131,648	16.7
5 series	60,542	60,734	-0.3
6 series	5,561	6,366	-12.6
7 series	10,969	13,707	-20.0
X3	28,231	31,126	-9.3
X5	31,073	18,833	65.0
Z4	8,624	10,011	-13.9
<b>Total MINI</b>	<b>60,598</b>	<b>51,544</b>	<b>17.6</b>
<b>Total Rolls-Royce</b>	<b>181</b>	<b>180</b>	<b>0.6</b>
<b>BMW Group</b>	<b>397,009</b>	<b>365,547</b>	<b>8.6</b>

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## Deliveries to customers first half.

<b>Deliveries of automobiles in units</b>	<b>2007 1 Jan. - 30 June</b>	<b>2006 1 Jan. - 30 June</b>	<b>Change in %</b>
<b>Total BMW</b>	<b>622,415</b>	<b>597,120</b>	<b>4.2</b>
1 series	70,282	79,007	-11.0
3 series	288,257	254,341	13.3
5 series	111,802	118,573	-5.7
6 series	10,054	11,473	-12.4
7 series	20,659	25,436	-18.8
X3	57,471	56,301	2.1
X5	48,533	38,745	25.3
Z4	15,357	13,244	16.0
<b>Total MINI</b>	<b>107,576</b>	<b>101,063</b>	<b>6.4</b>
<b>Total Rolls-Royce</b>	<b>294</b>	<b>287</b>	<b>2.4</b>
<b>BMW Group</b>	<b>730,285</b>	<b>698,470</b>	<b>4.6</b>

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## Deliveries to customers by region 2nd quarter.

<b>Deliveries of automobiles in units</b>	<b>2007 1 April - 30 June</b>	<b>2006 1 April - 30 June</b>	<b>Change in %</b>
<b>Europe</b>	<b>238,588</b>	<b>218,284</b>	<b>9.3</b>
thereof Germany	74,458	76,063	-2.1
<b>North America</b>	<b>97,913</b>	<b>91,824</b>	<b>6.6</b>
thereof USA	88,966	84,722	5.0
<b>Asia</b>	<b>41,366</b>	<b>36,013</b>	<b>14.9</b>
thereof Japan	16,961	15,841	7.1
thereof Chinese markets	15,932	11,668	36.5
<b>Rest of the world</b>	<b>19,142</b>	<b>19,426</b>	<b>-1.5</b>
<b>BMW Group</b>	<b>397,009</b>	<b>365,547</b>	<b>8.6</b>

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## Deliveries to customers by region first half.

<b>Deliveries of automobiles in units</b>	<b>2007 1 Jan. - 30 June</b>	<b>2006 1 Jan. - 30 June</b>	<b>Change in %</b>
<b>Europe</b>	<b>435,971</b>	<b>421,104</b>	<b>3.5</b>
thereof Germany	137,247	148,052	-7.3
<b>North America</b>	<b>178,603</b>	<b>168,926</b>	<b>5.7</b>
thereof USA	164,441	157,344	4.5
<b>Asia</b>	<b>76,725</b>	<b>68,253</b>	<b>12.4</b>
thereof Japan	32,773	30,815	6.4
thereof Chinese markets	28,362	21,598	31.3
<b>Rest of the world</b>	<b>38,986</b>	<b>40,187</b>	<b>-3.0</b>
<b>BMW Group</b>	<b>730,285</b>	<b>698,470</b>	<b>4.6</b>

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## MINI deliveries to customers by region 2nd quarter.

<b>Deliveries of MINI automobiles in units</b>	<b>2007 1 April - 30 June</b>	<b>2006 1 April - 30 June</b>	<b>Change in %</b>
<b>Europe</b>	<b>39,679</b>	<b>33,070</b>	<b>20.0</b>
thereof Germany	8,828	7,193	22.7
<b>North America</b>	<b>13,517</b>	<b>12,228</b>	<b>10.5</b>
thereof USA	11,686	10,541	10.9
<b>Asia</b>	<b>5,803</b>	<b>4,921</b>	<b>17.9</b>
thereof Japan	3,925	3,702	6.0
thereof Chinese markets	726	501	44.9
<b>Rest of the world</b>	<b>1,599</b>	<b>1,325</b>	<b>20.4</b>
<b>MINI total</b>	<b>60,598</b>	<b>51,544</b>	<b>17.6</b>



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## MINI deliveries to customers by region first half.

<b>Deliveries of MINI automobiles in units</b>	<b>2007 1 Jan. - 30 June</b>	<b>2006 1 Jan. - 30 June</b>	<b>Change in %</b>
<b>Europe</b>	<b>71,897</b>	<b>66,141</b>	<b>8.7</b>
thereof Germany	15,827	14,038	12.7
<b>North America</b>	<b>22,879</b>	<b>22,909</b>	<b>-0.1</b>
thereof USA	19,759	20,026	-1.3
<b>Asia</b>	<b>10,123</b>	<b>9,361</b>	<b>8.1</b>
thereof Japan	7,175	7,290	-1.6
thereof Chinese markets	1,179	857	37.6
<b>Rest of the world</b>	<b>2,677</b>	<b>2,652</b>	<b>0.9</b>
<b>MINI total</b>	<b>107,576</b>	<b>101,063</b>	<b>6.4</b>

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## The MINI model mix first half 2007.

<b>MINI Model Mix 1 Jan. - 30 June 2007</b>	<b>Units</b>	<b>Model mix in %</b>
MINI One	9,482	8.8
MINI One D	308	0.3
MINI Cooper	45,765	42.5
MINI Cooper D	6,310	5.9
MINI Cooper S	26,440	24.6
MINI Convertible	19,271	17.9
<b>MINI Total</b>	<b>107,576</b>	<b>100.0</b>

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