

BMW Group Interim Report to 31 March 2007



Presentation

BMW Group

Rolls-Royce
Motor Cars Limited



BMW Group.

Summary.

- With the first quarter the BMW Group started the financial year 2007 successfully.
- Group revenues first quarter 2007: euro 11,951 million (+2.9%).
- Group profit before tax in the first three months:
euro 852 million (-34.3%).
- Adjusted Group profit before tax: 821 Mio. Euro (-11.7%).
- Automobiles profit before tax in the first three months:
euro 609 million (-20.0%).
- Deliveries Automobiles March 2007 YTD:

• BMW Automobile	333,276 units	(+0.1%)
• MINI Automobile	286,185 units	(+1.0%)
• Rolls-Royce Automobile	46,978 units	(-5.1%)
	113 units	(+5.6%)
- Deliveries BMW Motorcycles 23,029 units (+20.9%)

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Key figures first quarter 2007.

Euro million	2007 1 Jan.- 31 March	2006 1 Jan.- 31 March	Change in %
Revenues	11,951	11,618	2.9
Profit before tax	852	1,296	-34.3
Automobiles	609	761	-20.0
Motorcycles	34	29	17.2
Financial Services	183	173	5.8
Reconciliations	26	333	-92.2
Net profit	587	948	-38.1
EPS in Euro (common / preferred)	0.90 / 0.90	1.44 / 1.44	-37.5
Operating Cash flow	1,253	1,221	2.6
Equity	19,621	17,257	13.7

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Revenues by segment.

Euro million	2007 1 Jan.- 31 March	2006 1 Jan.- 31 March	Change in %
BMW Group	11,951	11,618	2.9
Automobiles	11,418	11,231	1.7
Motorcycles	367	313	17.3
Financial Services	3,083	2,738	12.6
Reconciliations	-2,917	-2,664	-9,5

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Return on Sales.

Return on Sales ¹ in %	2007 1 Jan.- 31 March	2006 1 Jan.- 31 March
BMW Group	7.1	11.2
Automobiles	5.3	6.8
Motorcycles	9.3	9.3
Financial Services	5.9	6.3

¹ Profit from ordinary activities / Revenues

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Income Statement.

Euro million	2007 1 Jan. – 31 March	2006 1 Jan. – 31 March	Change in %
Revenues	11,915	11,618	2.6
Cost of sales	-9,213	-9,047	1.8
Gross profit	2,738	2,571	6.5
Sales and administrative costs	-1,221	-1,156	5.6
Research and development costs	-637	-609	4.6
Other operating income	143	198	-27.8
Other operating expenses	-111	-115	-3.5
Profit before financial result	912	889	2.6
Financial result	-60	407	-114.7
Profit before tax	852	1,296	-34.3
Income taxes	-265	-348	-23.9
Net profit	587	948	-38.1
Earnings per share (common/ preferred)	0.90 / 0.90	1.44 / 1.44	-37.5

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Cash flow statement.

Euro million	2007 1st quarter	2006 1st quarter
Cash inflow from operating activities	2,466	2,473
Cash outflow from investing activities	-3,578	-2,377
Cash inflow/ outflow from financing activities	1,029	-424
Effect of exchange rate and changes in composition of group on cash and cash equivalents	1	682
Change in cash and cash equivalents	-82	354
Cash and cash equivalents at 1 January	1,336	1,621
Cash and cash equivalents at 31 March	1,254	1,975

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Deliveries to customers.

Deliveries of automobiles in units	2007 31 March	2006 31 March	Change in %
Total BMW	286,185	283,298	1.0%
1 Series	32,726	37,614	-13.0%
3 Series	134,582	122,695	9.7%
5 Series	51,252	57,837	-11.4%
6 Series	4,493	5,109	-12.1%
7 Series	9,690	11,727	-17.4%
X3	29,247	25,175	16.2%
X5	17,459	19,913	-12.3%
Z3/Z4	6,736	3,228	108.7%
Total MINI	46,978	49,518	-5.1%
Total Rolls-Royce	113	107	5.6%
BMW Group	333,276	332,923	0.1%

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Deliveries to customers by region.

Deliveries of automobiles in units	2007 1 Jan.- 31 March	2006 1 Jan.- 31 March	Change in %
Europe	197,383	202,820	-2.7
thereof Germany	62,789	71,989	-12.8
North America	80,690	77,102	4.7
thereof USA	75,475	72,622	3.9
Asia	35,359	32,240	9.7
thereof Japan	15,812	14,974	5.6
thereof Chinese markets	12,430	9,930	25.2
Rest of the world	19,844	20,761	-4.4
BMW Group	333,276	332,923	0.1

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The MINI model mix.

MINI Model Mix 31 March 2007	Units	Model mix in %
MINI One incl. One D	2,011	4.3
MINI Cooper incl. Cooper D	24,769	52.7
MINI Cooper S	12,583	26.8
MINI Convertible	7,615	16.2
Total	46,978	100.0

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