



**Strong increase in earnings and margin following full consolidation of China joint venture**

- Operating profit increased by 100% to 1,100 million euros
- Operating profit margin increased by 10 percentage points to 22.4%
- Earnings before taxes (EBT) increased by 100% to 1,100 million euros
- Earnings before taxes (EBT) margin increased by 10 percentage points to 22.4%

Without the revaluation of the existing stake and consolidation effects arising from BBA's full consolidation

Operating profit from the start of the reporting period

full consolidation of the Chinese joint venture, BMW Brilliance Automotive Ltd (BBA)

Operating profit from the start of the reporting period 1,100 million euros (2011: 550 million euros) | Earnings before taxes (EBT) margin 22.4% (2011: 12.3%)

Without the revaluation of the existing stake and consolidation effects arising from BBA's full consolidation

18.4% ■

Operating profit from the start of the reporting period 1,100 million euros (2011: 550 million euros) | Earnings before taxes (EBT) margin 22.4% (2011: 12.3%)

Group  
 Annual Report  
 2012  
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# 2021 Annual Report

Chairman of the Board of Management of BMWAG

Significant increase in unified vehicle deliveries  
28% 2,669 units

2021 unified vehicle deliveries

2021 unified vehicle deliveries



# Group

## Q1 2025

Q1 2025

Q1 2025

Total production of 1.5 million fully electric vehicles  
 25 fully electric models in production  
 its current segment

Slight increase in US deliveries – supply bottlenecks continue  
 1,690 vehicles

Total production of 1.5 million fully electric vehicles  
 25 fully electric models in production  
 its current segment

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 25 fully electric models in production  
 its current segment

Total production of 1.5 million fully electric vehicles  
 25 fully electric models in production  
 its current segment

265,065 units

208,953 vehicles

BMW  
Group  
Continental



100%  
100%  
100%  
100%

BMW  
MINI  
ROLLS-ROYCE  
Audi  
Volkswagen  
Mercedes-Benz  
Ford  
Honda  
Toyota  
Nissan  
Subaru  
Mazda  
Infiniti  
Acura  
Kia  
Hyundai  
Jeep  
Chrysler  
Dodge  
Ram  
Cadillac  
Lincoln  
Buick  
GMC  
Vauxhall  
Peugeot  
Citroen  
Renault  
Nissan  
Mitsubishi  
Suzuki  
Mazda  
Honda  
Toyota  
Nissan  
Subaru  
Mazda  
Infiniti  
Acura  
Kia  
Hyundai  
Jeep  
Chrysler  
Dodge  
Ram  
Cadillac  
Lincoln  
Buick  
GMC  
Vauxhall  
Peugeot  
Citroen  
Renault





# Group net profit

184%

Group net profit €10,185 million (2019: €3,357 million)

184%

Full year 2020  
Group net profit €10,185 million (2019: €3,357 million)

184%

Group net profit €10,185 million (2019: €3,357 million)

## Full consolidation boosts financial figures in Automotive Segment

Full consolidation boosts financial figures in Automotive Segment

Financial result €3,053 million (2019: €3,010 million)

Financial result €3,053 million (2019: €3,010 million)

Peter; member of the Board of Management responsible for Finance.

Financial result €3,053 million (2019: €3,010 million)

# Operating Results



Revenue

2012

Revenue: 10,420 million

2011

2010

## Operating Results

Operating earnings before tax (EBT): 1,042 million

Operating earnings after tax (EAT): 720 million

2012

## Free cash flow

Free cash flow: 1,200 million

Operating cash flow: 1,200 million

Capital expenditures: 1,200 million

Dividends: 1,200 million

Share repurchases: 1,200 million

Other: 1,200 million

2012

## Financial Services Segment delivers high EBIT growth

Financial Services Segment revenue: 5,100 million

Operating earnings before tax (EBT): 500 million

Operating earnings after tax (EAT): 340 million

2012

2011

2010

Revenue: 5,100 million

Operating earnings before tax (EBT): 500 million

Operating earnings after tax (EAT): 340 million

2012

## Operating Results

Operating earnings before tax (EBT): 1,042 million

Operating earnings after tax (EAT): 720 million

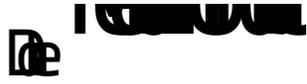
2012

2011

2010



BMW  
GROUP



BMW  
Group  
Financials



100%

100%

100%

100%

100%

100%



The BMW Group - an overview

|   | 1st Quarter<br>2022 | 1st Quarter<br>2021 | Change in %             |
|---|---------------------|---------------------|-------------------------|
| <b>Deliveries to customers</b>          |                     |                     |                         |
| BMW                                     | 59,977              | 60,000              | -6.2                    |
| MINI                                    | 24,212              | 24,212              | 0.0                     |
| Motorcycles                             | 47,403              | 42,122              | 11.3                    |
| <b>Employees</b>                        | 118,900             | 119,400             | -0.4                    |
| <b>EBIT margin</b>                      | 39.3                | 25.3                | +14.0 percentage points |
| Operating result (EBIT)                 | 3,347               | 2,300               | +45.5                   |
| Operating result (EBIT) as a % of sales | 33.3                | 22.3                | +11.0                   |
| Income taxes                            | -2,042              | -                   | -                       |
| <b>Net profit</b>                       | 10,185              | 2,300               | +342.8                  |
| Net profit as a % of sales              | 10.1                | 2.3                 | +7.8                    |

Operating result (EBIT) as a % of sales



## 1. General

### 1.1. Group

1.1.1. Group structure

### 1.2. Group

### 1.3. Group

#### \* Consumption/emissions data

BMW X3

MINI Cooper

BMW 7

MINI

#### GLOSSARY – explanatory comments on key performance indicators

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BMW  
Group  
Communications



BMW  
Group  
Communications

Corporate Communications

BMW

BMW Group Communications

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BMW Group Communications

BMW Group Corporate Communications

BMW Group Communications

The BMW Group

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